

VOLVO



THE ANNUAL GENERAL MEETING 2007

THE VOLVO WAY



PASSION

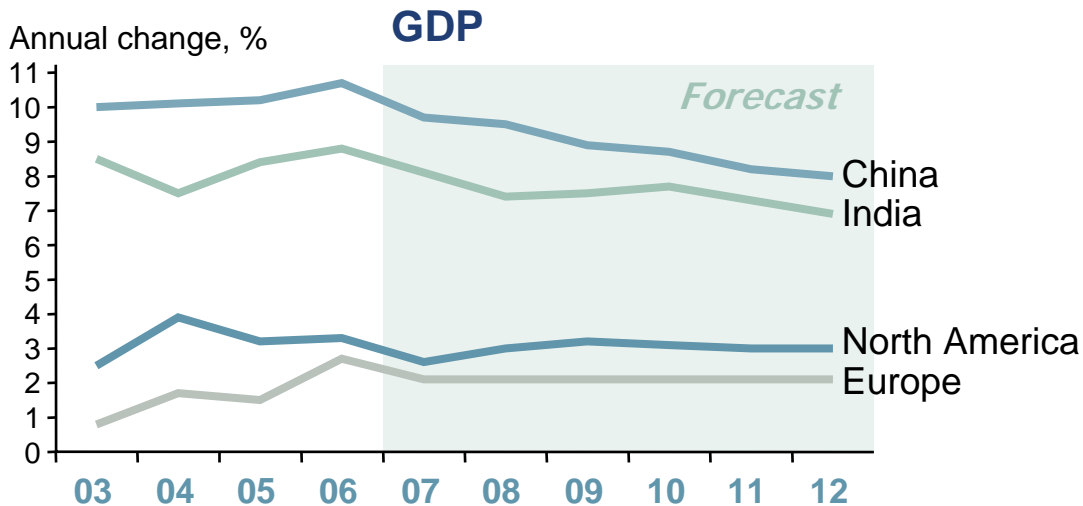
ENERGY



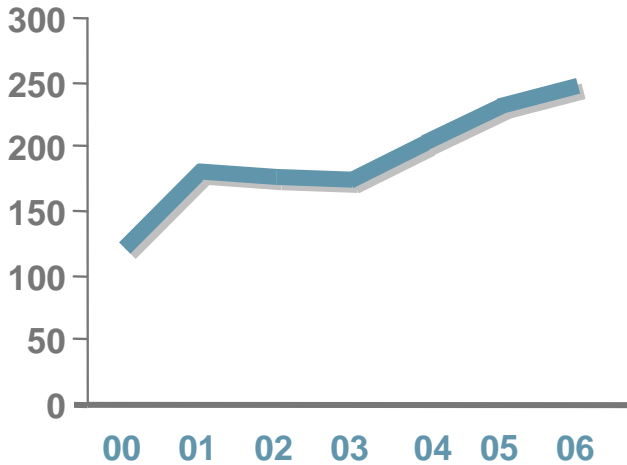
RESPECT FOR THE INDIVIDUAL



GEOGRAPHICAL GROWTH



VOLVO GROUP GROWTH



NEW ACQUISITIONS

LINGONG



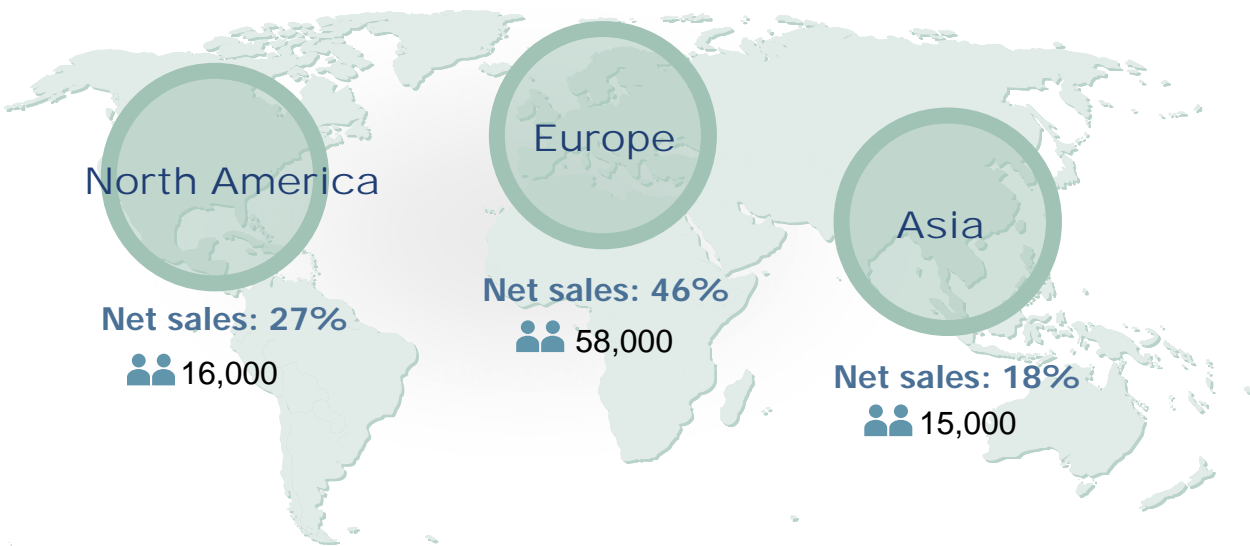
NISSAN DIESEL



INGERSOLL RAND




THE NEW VOLVO



North America

Net sales: 27%

 16,000


Europe

Net sales: 46%

 58,000

Asia

Net sales: 18%

 15,000

EXTENDED PRODUCT OFFERING

Leasing

Insurance

Service

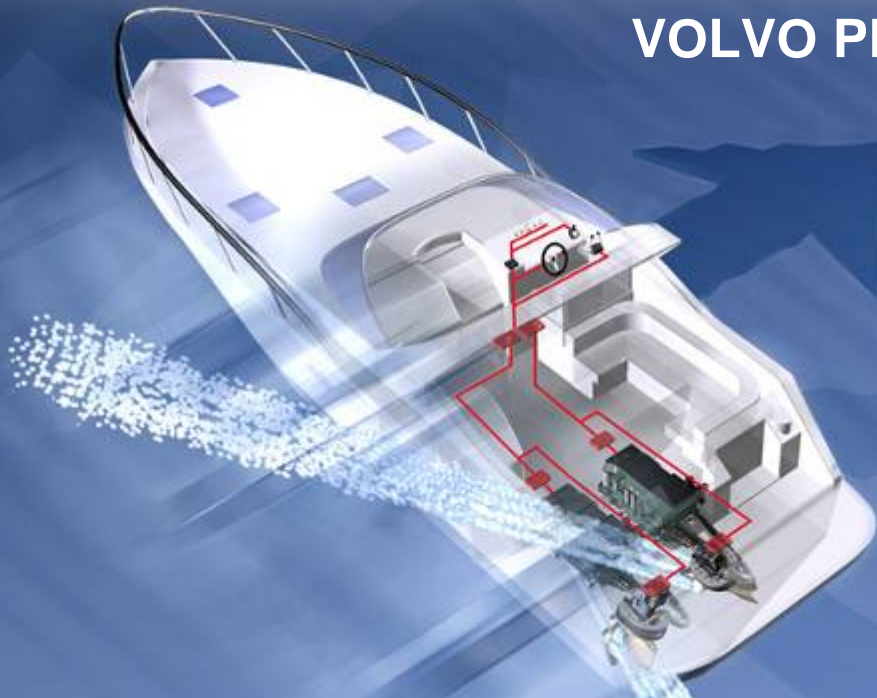
Financing

Parts

Driver training



VOLVO PENTA IPS





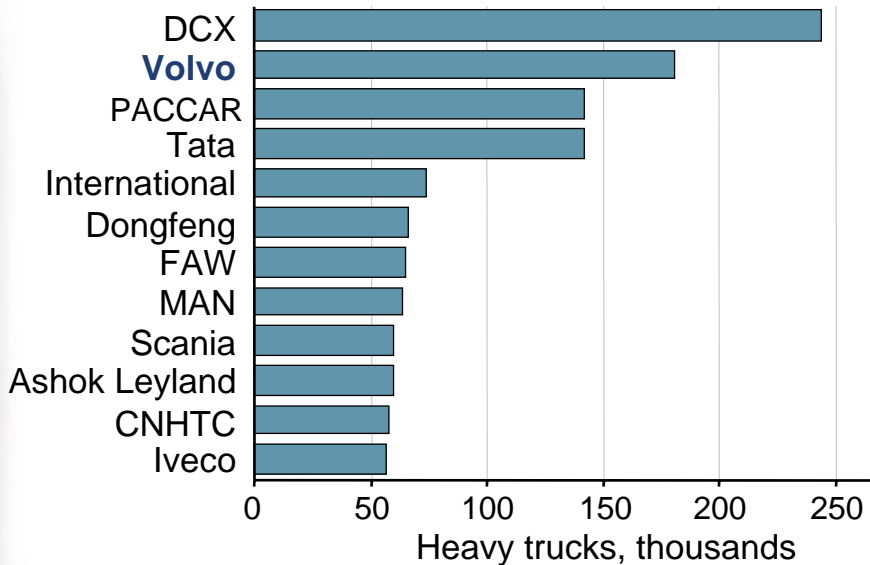
BRT – BUS RAPID TRANSIT



FINANCIAL SERVICES

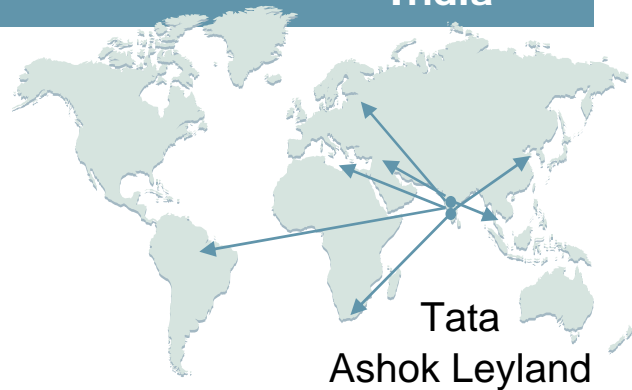


LARGEST TRUCK MANUFACTURERS 2006

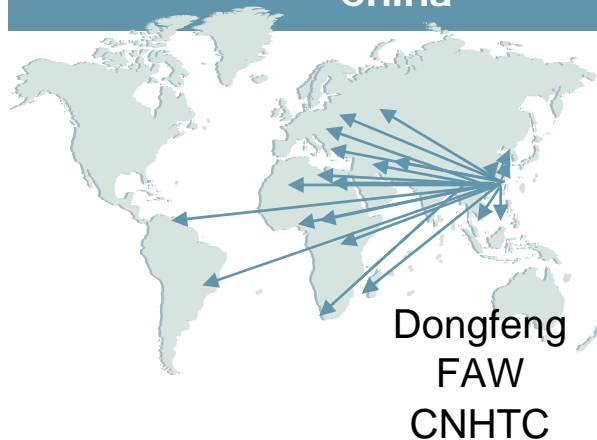


INCREASING EXPORT FROM INDIA AND CHINA

India

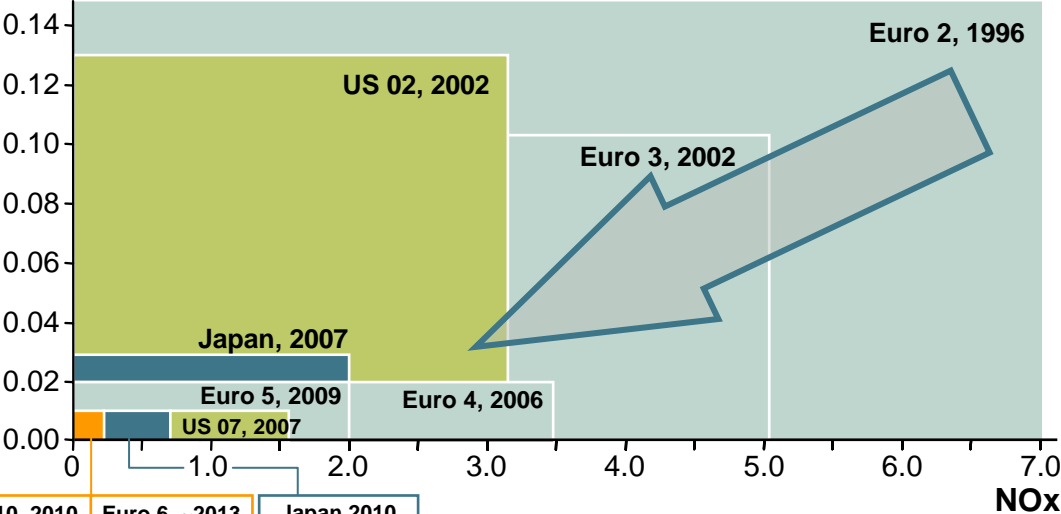


China



EMISSIONS LEGISLATION

Particulates



US 10, 2010

Euro 6, ~2013

Japan 2010

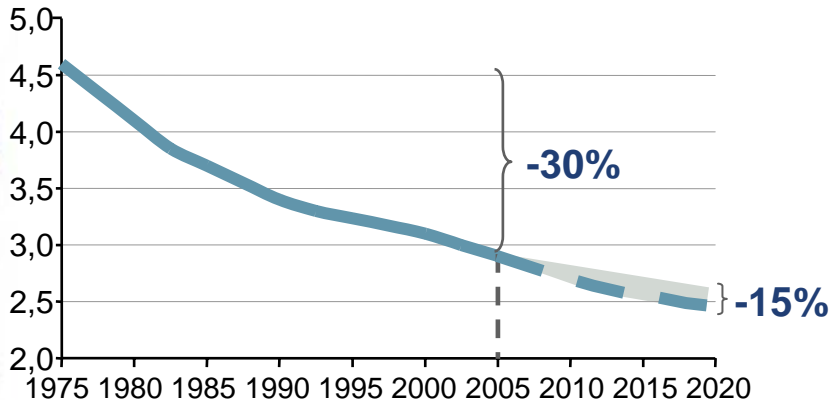
NOx

FUEL CONSUMPTION



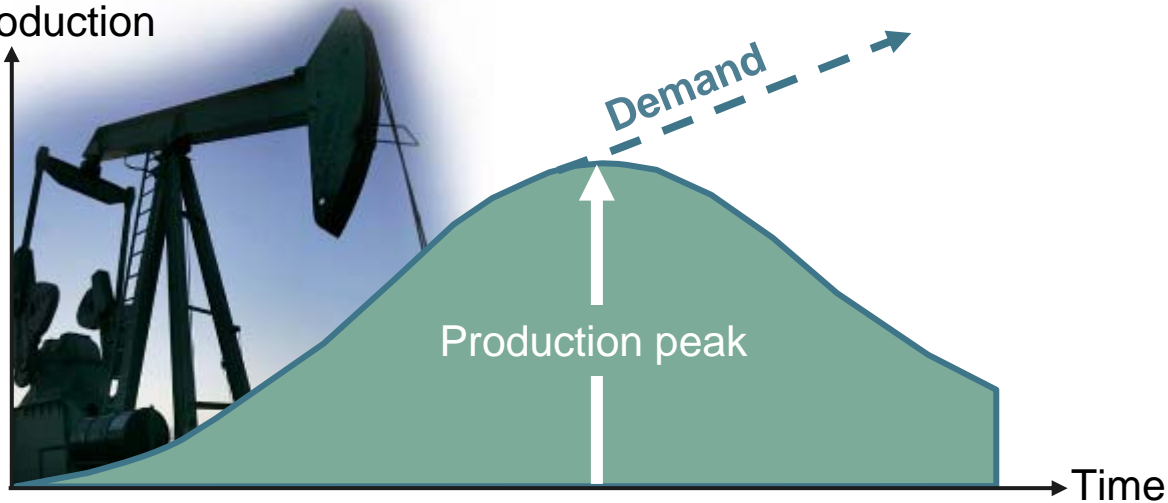
Heavy vehicles

Liter/10 kilometers



OIL PRODUCTION

Production



Demand

Production peak

Time

VOLVO GROUP'S HYBRID INVESTMENT

FUEL SAVINGS



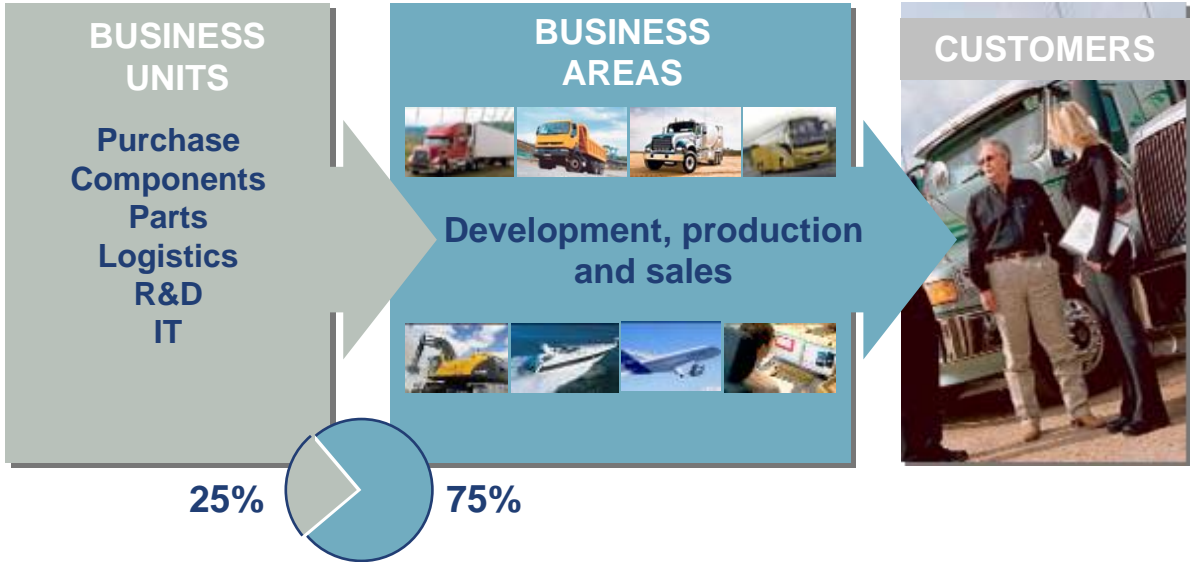
UP TO 35%

UP TO 50%

TRANSITION TO ALTERNATIVE FUELS

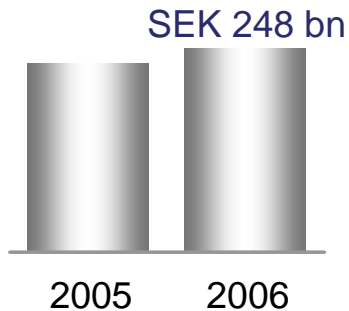


GROUP STRUCTURE

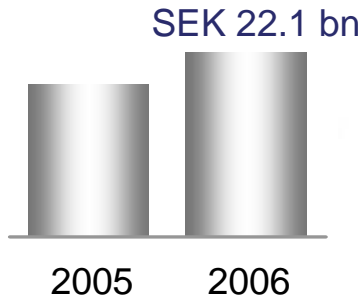




Net sales



Operating income



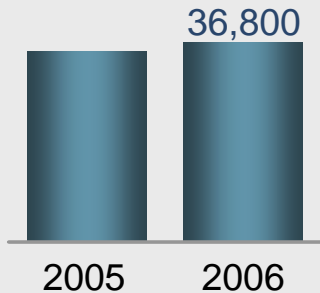
Mack Trucks



Mack Trucks

Sales, units

Number of trucks delivered



Renault Trucks

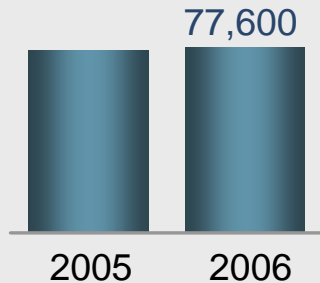


Renault Trucks



Sales, units

Number of trucks delivered



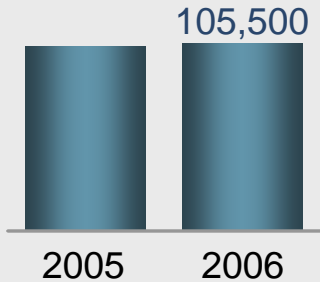
Volvo Trucks



Volvo Trucks

Sales, units

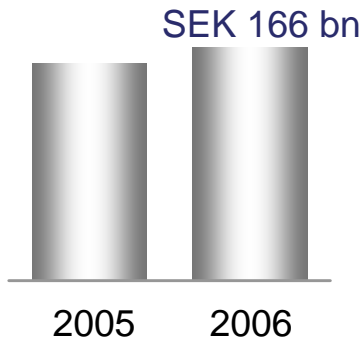
Number of trucks delivered



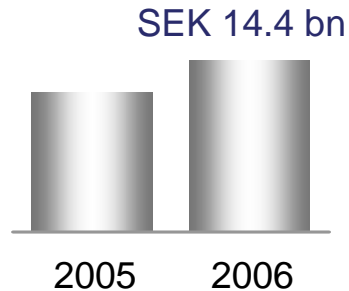
Trucks



Net sales



Operating income



Volvo Buses

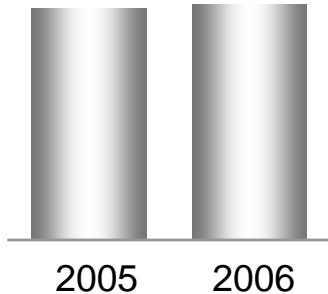


Volvo Buses



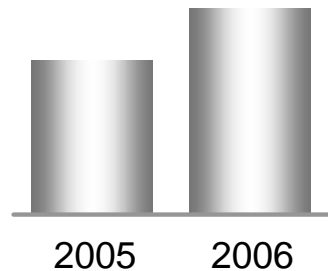
Net sales

SEK 16.9 bn



Operating income

SEK 633 M



Volvo Construction Equipment

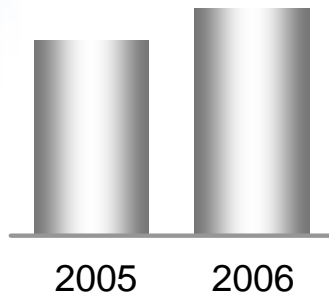


Volvo Construction Equipment



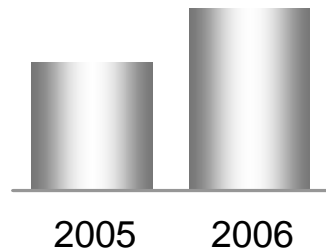
Net sales

SEK 40.6 bn



Operating income

SEK 3.9 bn



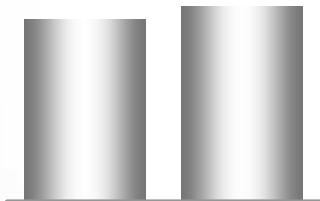
Volvo Penta





Net sales

SEK 10.5 bn

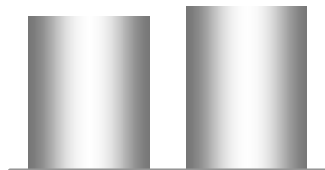


2005

2006

Operating income

SEK 1.0 bn



2005

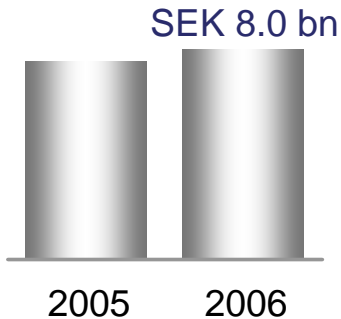
2006

Volvo Aero

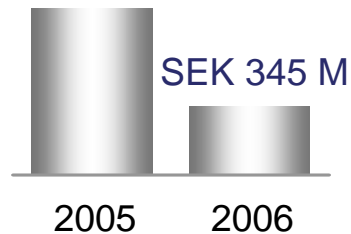




Net sales



Operating income



Financial Services

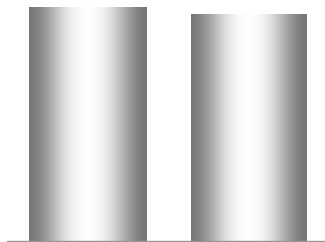


Financial Services



Credit portfolio

SEK 76.7 bn

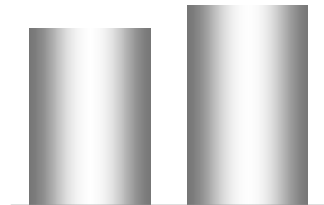


2005

2006

Operating income

SEK 2.3 bn

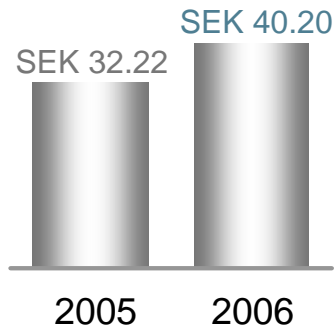


2005

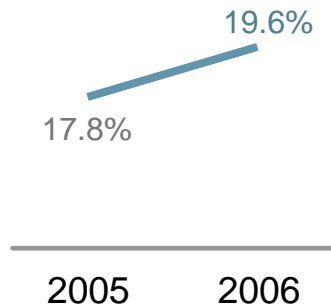
2006

PROFITABILITY TREND 2006

EARNINGS PER SHARE



RETURN ON EQUITY



NISSAN DIESEL



NISSAN DIESEL – HYBRIDS



NISSAN DIESEL



2005

| | |
|--------------------|--------|
| Sold trucks, units | 40,200 |
| Sold buses, units | 1,600 |

| | |
|-------------------------|--------|
| Net sales, SEK M | 32,500 |
| Operating income, SEK M | 2,200 |
| Operating margin, % | 6.9 |
| Number of employees | 8,900 |



LINGONG



LINGONG



LINGONG



2006

Sold wheel loaders, units 14,400

Net sales, SEK M 2,600

Operating income, SEK M 70

Operating margin, % 2.7

Number of employees 1,800

INGERSOLL RAND



INGERSOLL RAND

Road development



2006

Sold equipment, units 7,000

Net sales, SEK M 6,375

Operating income, SEK M 745

Operating margin, % 11.7

Number of employees 2,000



VOLVO

