

VOLVO

Investor Day in New York
November 7, 2007

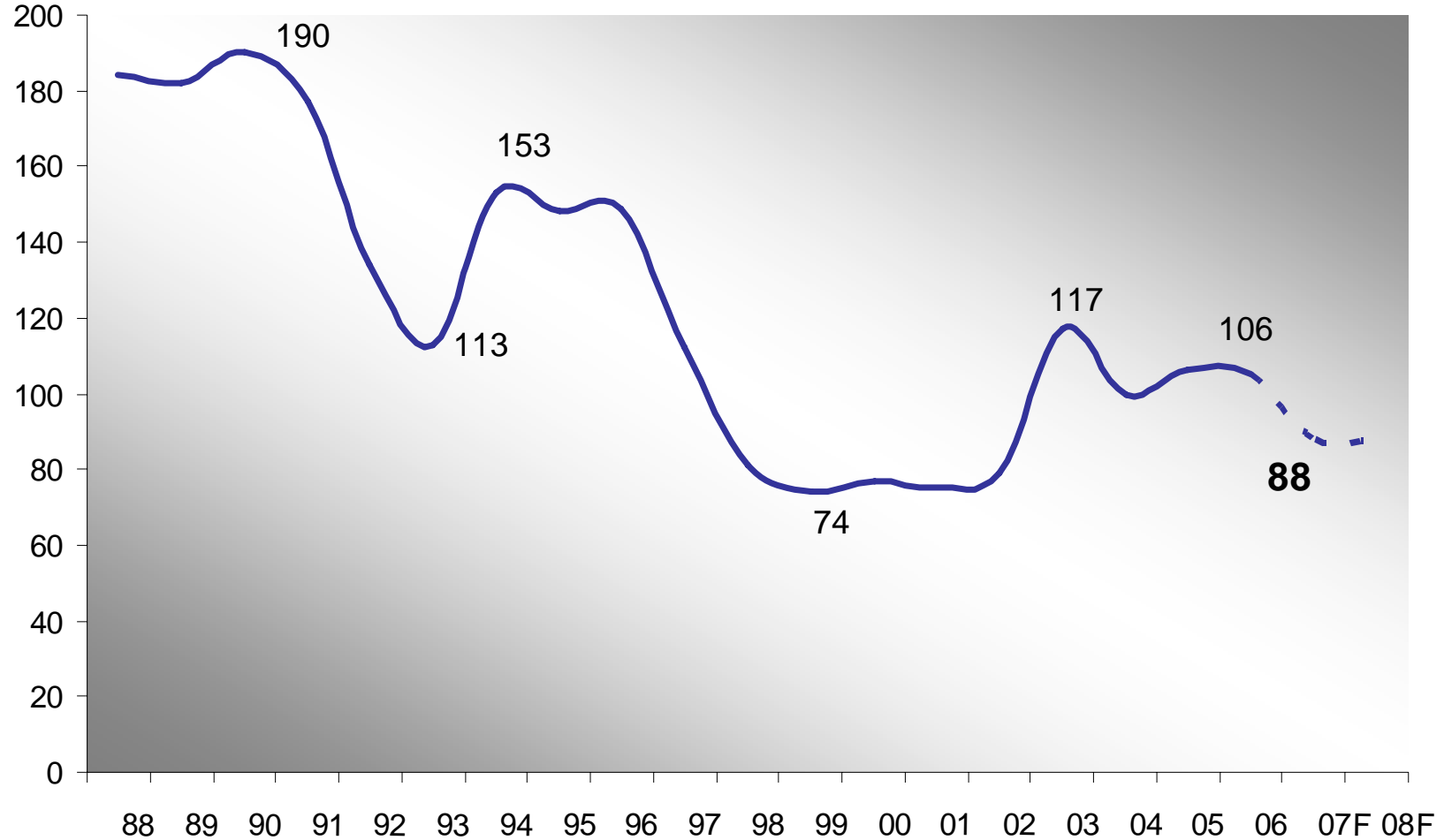
Jorma Halonen

EVP and Deputy CEO
Volvo Group

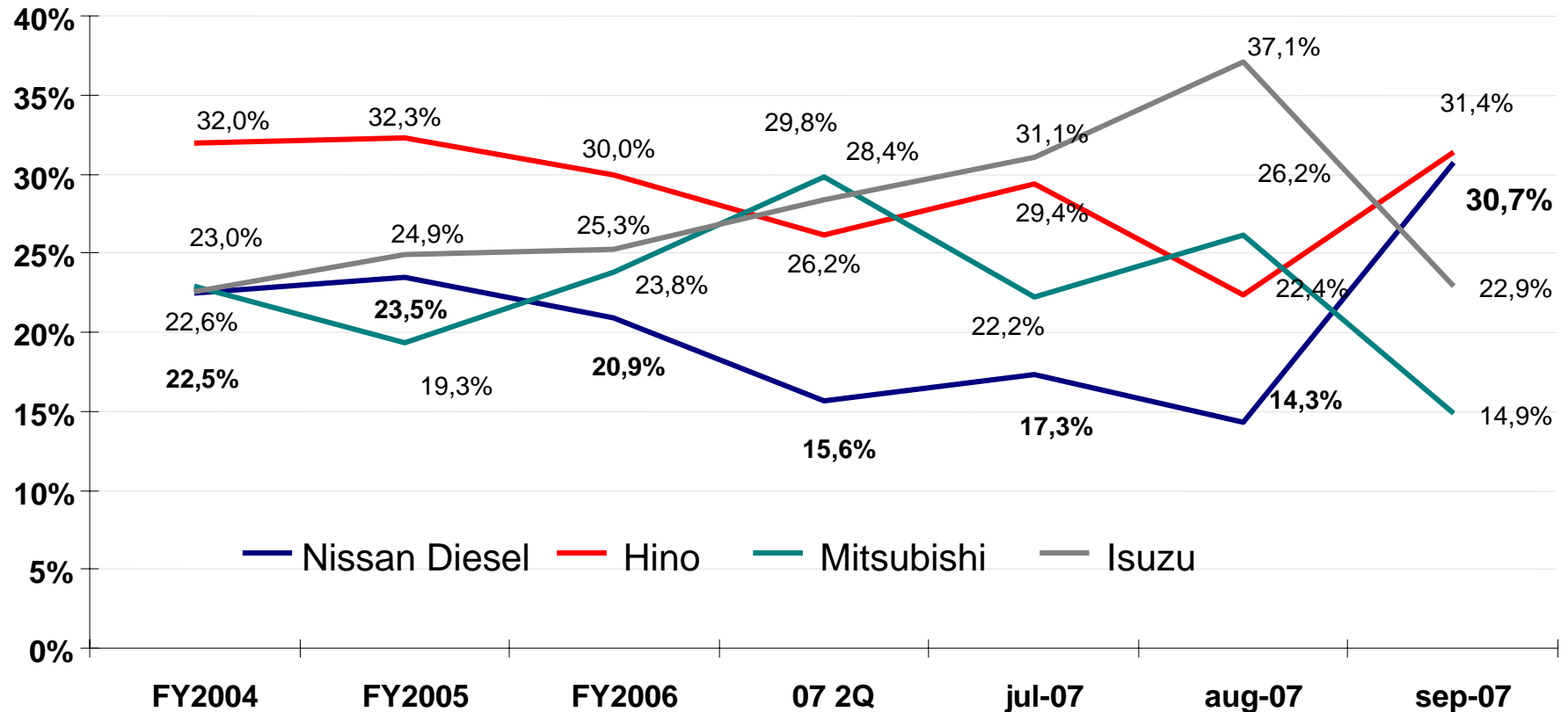
Truck market in Japan

(Medium and Heavy Duty)

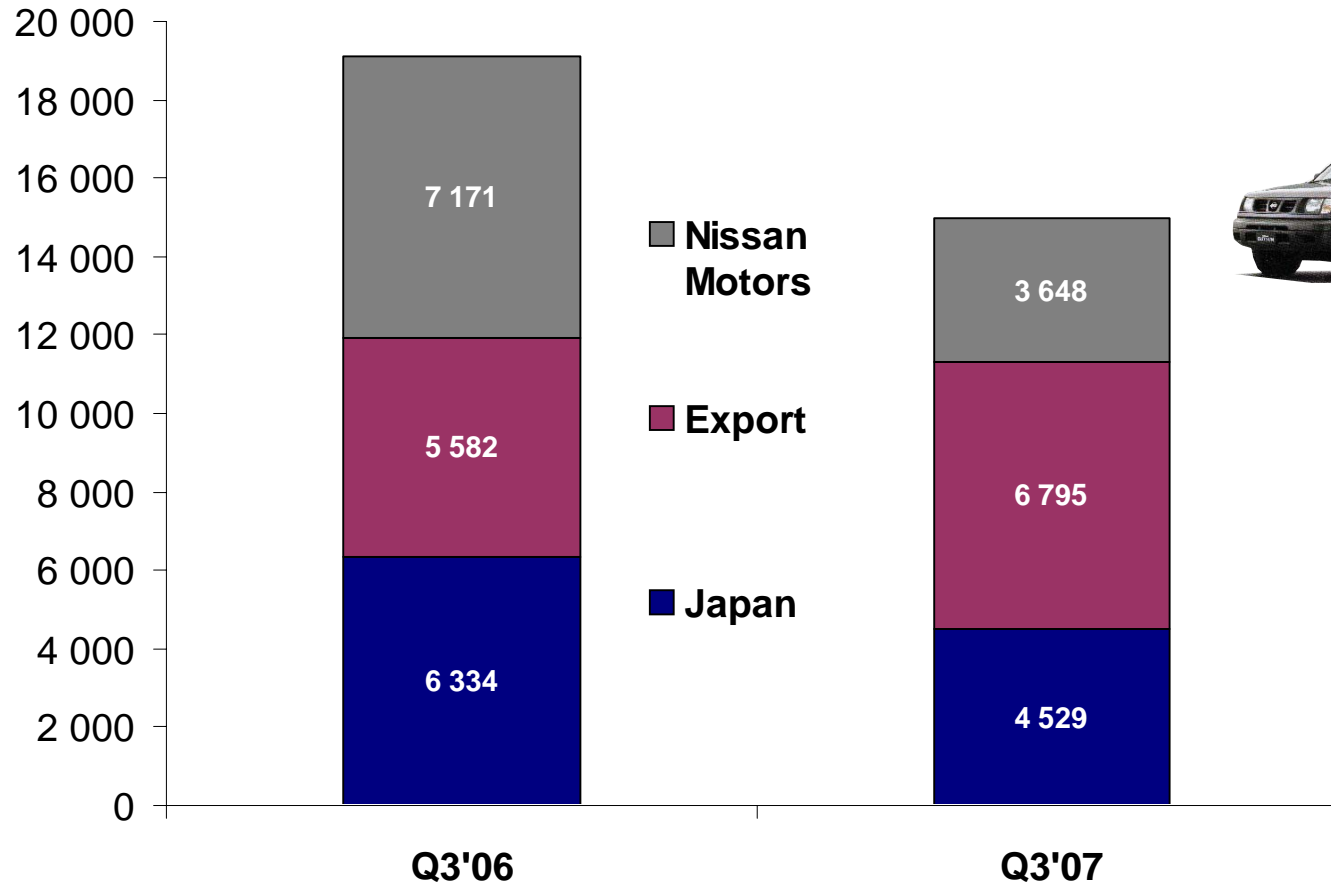
Units, Thousands



Market Shares in Japan – Heavy Duty



Nissan Diesel volume development



Nissan Diesel product Portfolio

Heavy Duty Truck (GVW Over 15ton)

Quon



Medium Duty Truck (GVW Over 8-15ton)

Condor



Light Duty Truck
(GVW under 6.5ton)

Condor



Bus

SPACE ARROW



Engine

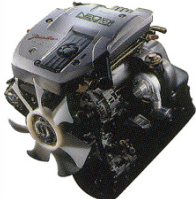
GE13L

(350 – 520 HP)



ZD30

(114 – 154 HP)



Strategy Directions – Long Term

A strong position in Asia through:

Leading Volvo Group's growth in Asia

– Double export volumes

Quality benchmark in the CV industry

– leading improvement initiatives in the Group

Preferred employer in the Japanese CV industry

Exceed externally communicated synergy objectives

Strategy Issues – Medium Term

Synergy realization – a minimum of EUR 200 M yearly

Competitive future product program

- Platform and component sharing
- Products better suitable for many markets in Asia

Engine strategy

- Introduce Volvo's platform for heavy duty engines
- Development of a new in-house medium-duty engine under evaluation

Growth in Asia

- A key driver to grow the Group's business in Asia – double export

Brand platform – under development

- UD – Ultimate Dependability – will guide the mindset

Nissan Diesel Growth in Asia

Conclusions

- Substantial opportunities exist to grow Nissan Diesel's business
- The volume target is to double Nissan Diesel's export
- Profitability will substantially increase for export by
 - Co-ordination of all Volvo Group truck sales in Asia through "Asia Truck Operations"
 - Utilizing Volvo Group owned importer companies instead of private importers
- Large potential to increase aftermarket business