

**VOLVO**

*Välkommen till*

# **Bolagsstämma 2006**

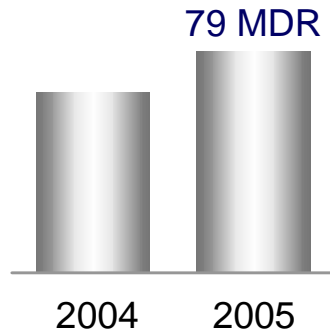


# FINANCIAL SERVICES



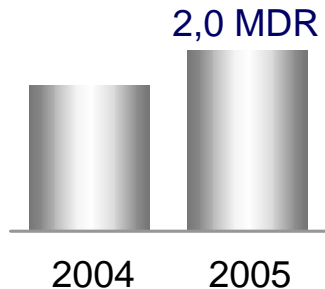
# FINANCIAL SERVICES

## Kreditportfölj



# FINANCIAL SERVICES

## Rörelseresultat

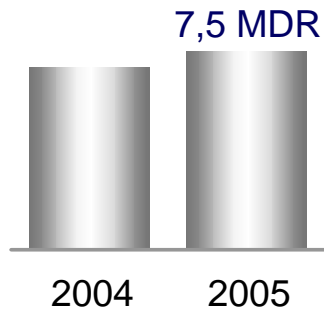


# VOLVO AERO

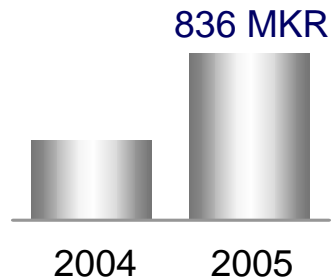


# VOLVO AERO

## Försäljning



## Rörelseresultat



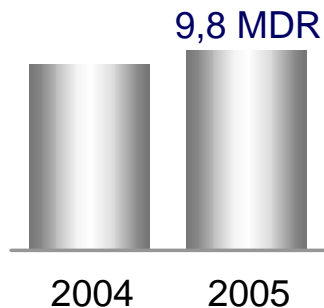
# VOLVO PENTA





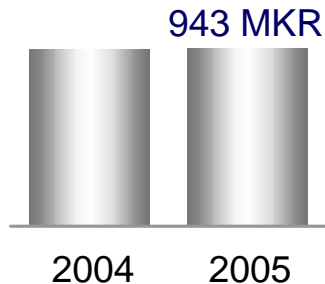
# VOLVO PENTA

## Försäljning



# VOLVO PENTA

## Rörelseresultat

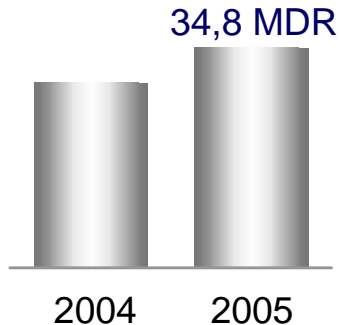


# VOLVO CONSTRUCTION EQUIPMENT



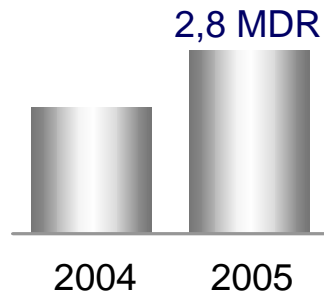
# VOLVO CONSTRUCTION EQUIPMENT

## Försäljning



# VOLVO CONSTRUCTION EQUIPMENT

## Rörelseresultat

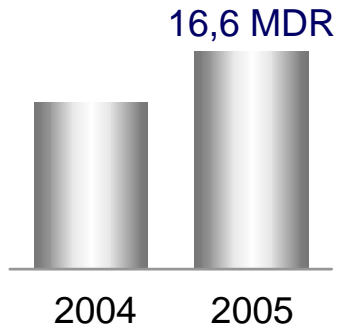


# VOLVO BUSSAR



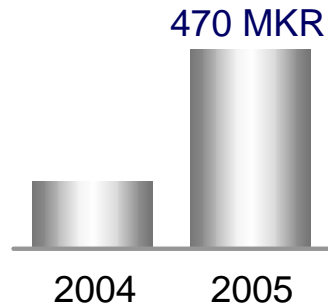
# VOLVO BUSSAR

## Försäljning



# VOLVO BUSSAR

## Rörelseresultat

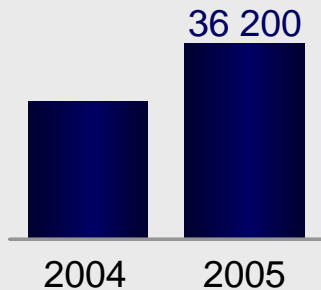




# MACK TRUCKS

## Försäljning

Antal levererade lastbilar



**MACK TRUCKS**



# RENAULT TRUCKS

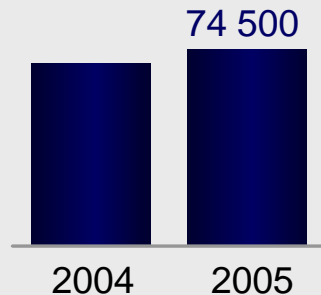


# RENAULT TRUCKS

## Försäljning



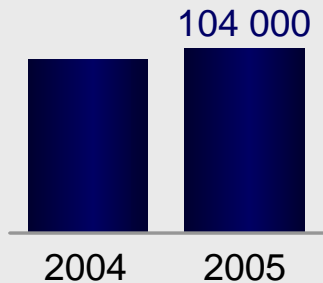
Antal levererade lastbilar



# VOLVO LASTVAGNAR

## Försäljning

Antal levererade lastbilar

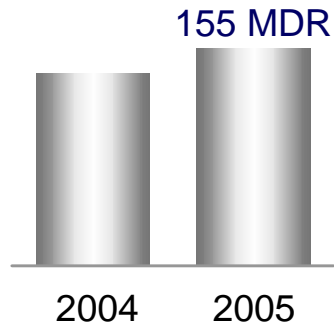


# VOLVO LASTVAGNAR



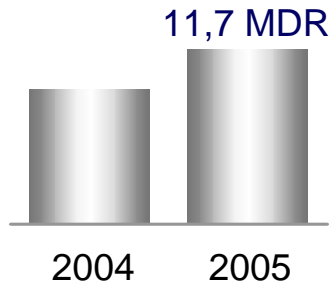
# LASTBILAR

## Försäljning



# LASTBILAR

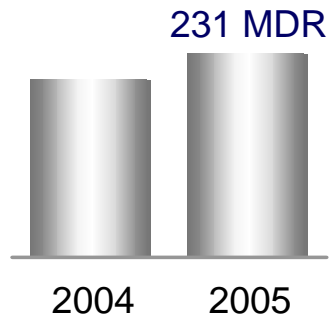
## Rörelseresultat





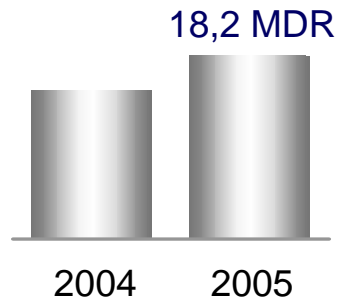
# VOLVOKONCERNEN

## Försäljning



# VOLVOKONCERNEN

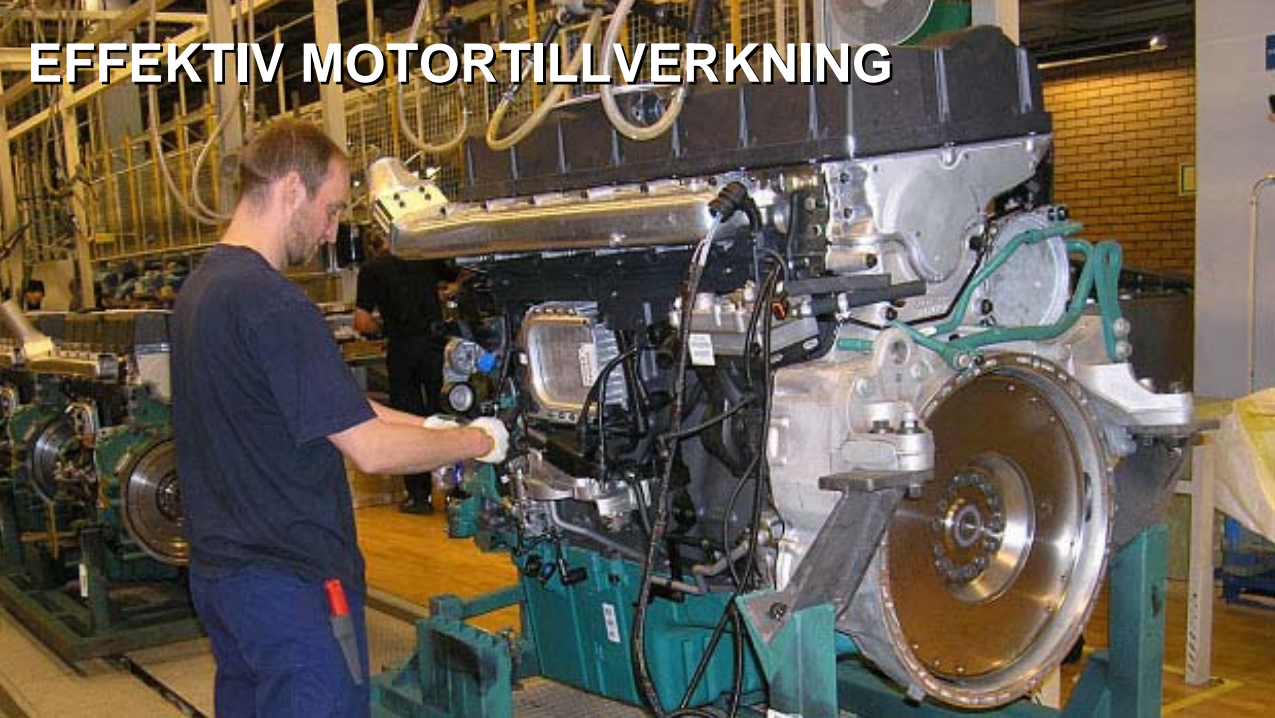
## Rörelseresultat



# EFFEKTIVARE PRODUKTIONSSYSTEM



# EFFEKTIV MOTORTILLVERKNING



# VOLVOKONCERNEN



Volvo  
Lastvagnar



Renault  
Trucks



Mack  
Trucks



Volvo  
Bussar



Volvo  
CE



Volvo  
Penta



Volvo  
Aero



Financial  
Services

3P



Powertrain

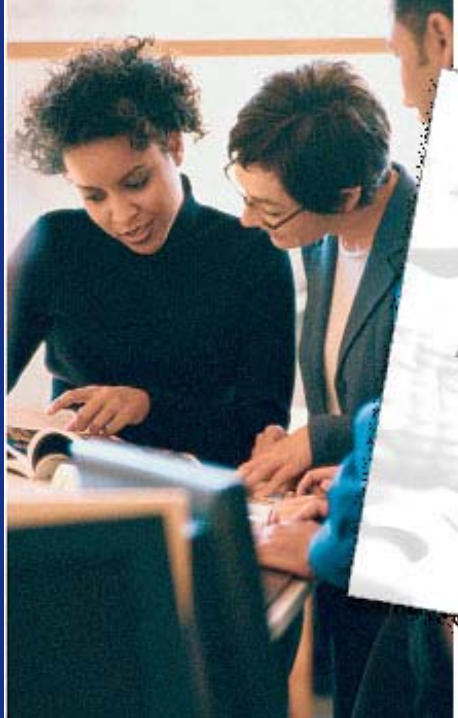


Parts



Volvo IT, Logistics och övriga





# VOLVO GROUP ATTITUDE SURVEY

## Styrkor 2006



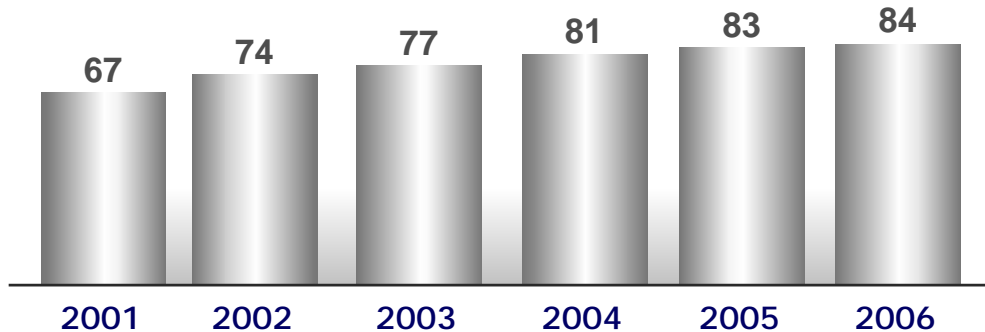
- Vi känner oss motiverade
- Vi är stolta
- Vi känner oss respekterade



- Vi kan påverka vår arbetssituation
- Vi kan fritt framföra våra åsikter
- Vi känner till våra mål

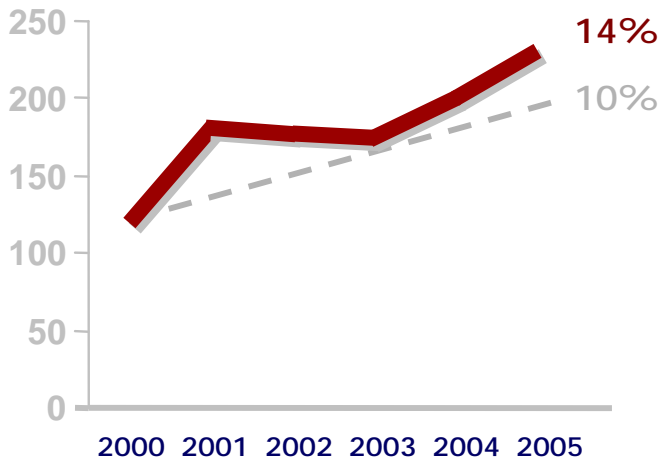
# VOLVO GROUP ATTITUDE SURVEY

ESI, %





# ÅRLIG TILLVÄXT



# TILLVÄXT



**Östra Europa**

**Ryssland**

**Kina**

**Indien**

**VOLVO**

# VOLVOKOPIOR I INDIEN



# TILLVÄXT



**VOLVO**

# NISSAN DIESEL



**2004**

Sålda lastbilar 38 300

Sålda bussar 1 700

Försäljning, Mdr 31,3

Rörelseresultat, Mdr 2,3

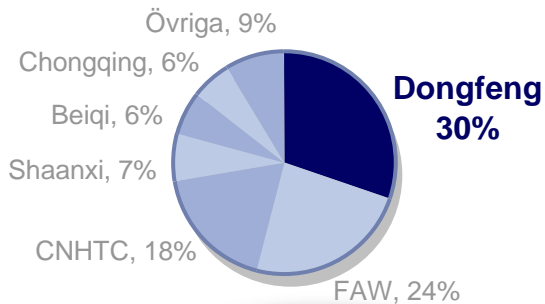
Rörelsemarginal, % 7,2



# MARKNADSANDELAR I KINA 2005

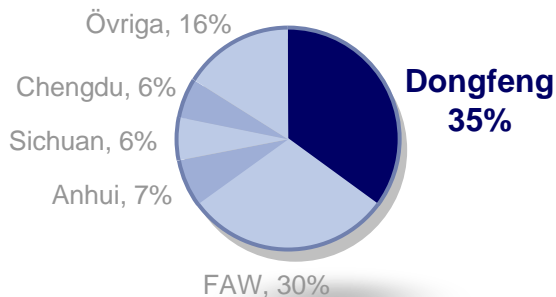
## Tunga lastbilar

Totalmarknad: 237 000 lastbilar

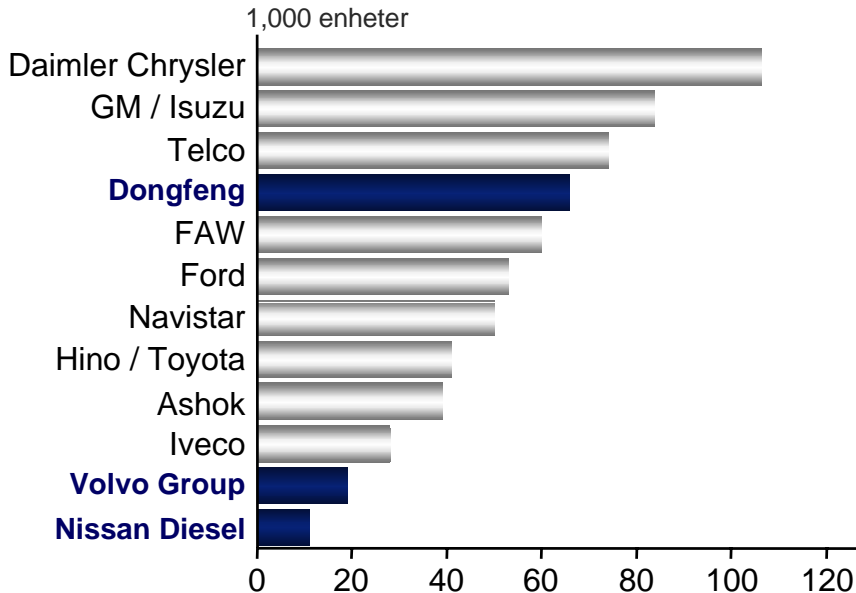


## Medeltunga lastbilar

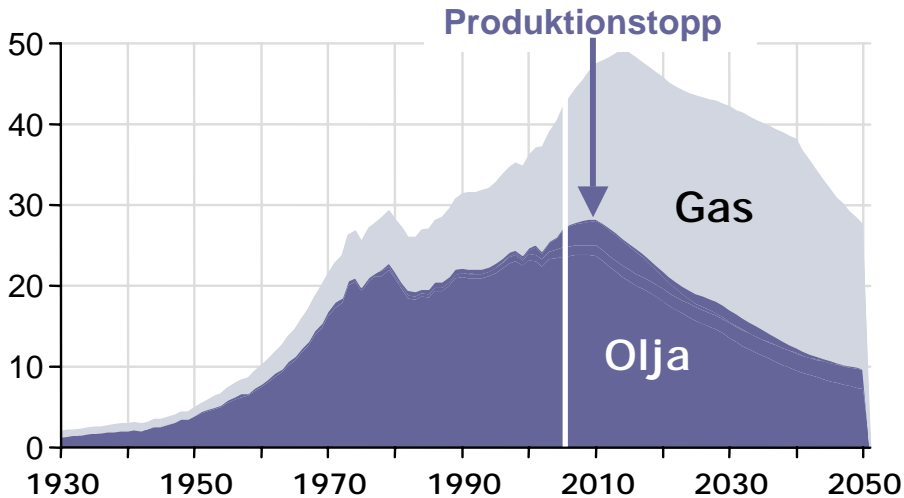
Totalmarknad: 190 000 lastbilar



# MEDELTUNGA LASTBILAR 2004



# PRODUKTION AV OLJA OCH GAS





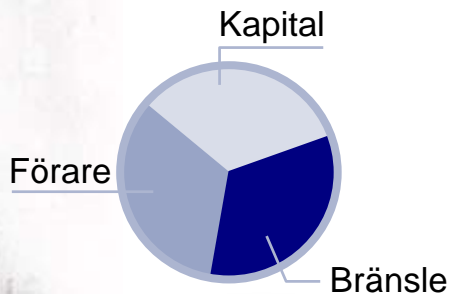
**HYBRID**  
ELECTRIC VEHICLE



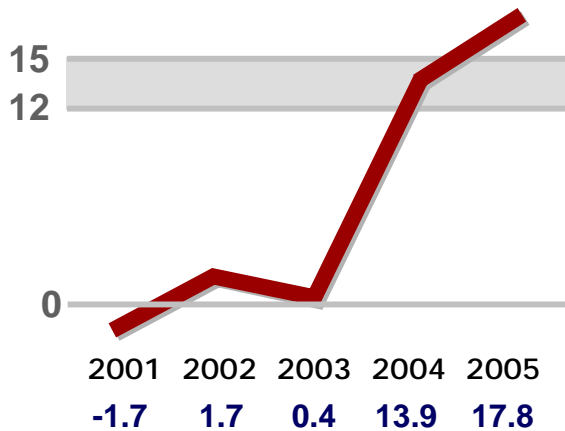
# SPARAR UPP TILL 35% BRÄNSLE



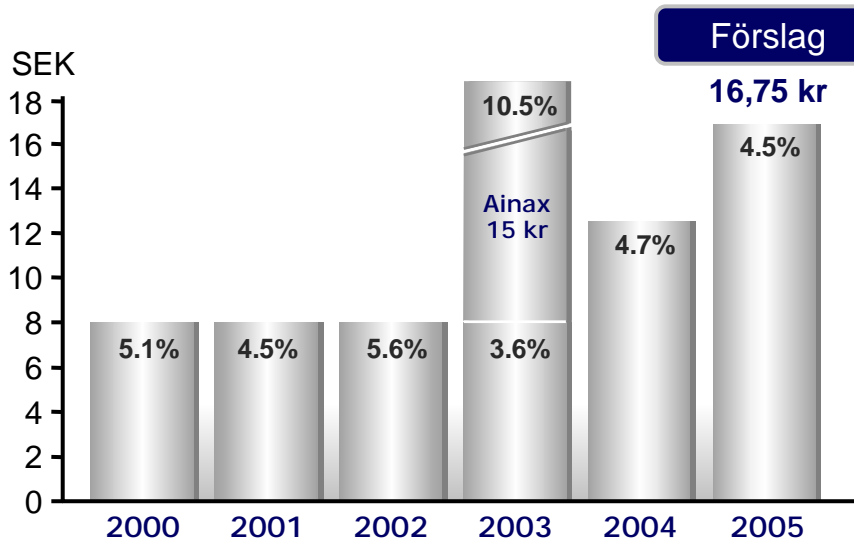
## Transportkostnader



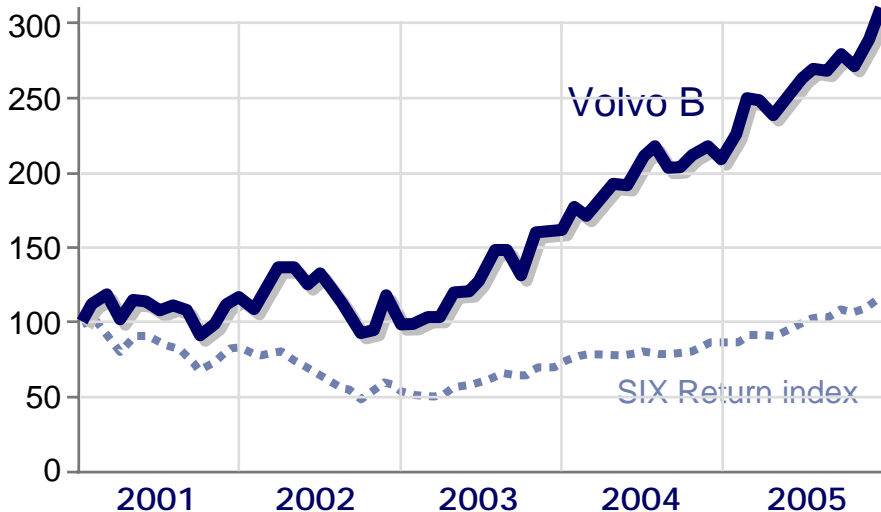
# AVKASTNING PÅ EGET KAPITAL



# KONKURRENSKRAFTIG DIREKTAVKASTNING



# TOTALAVKASTNING VOLVO B



**VOLVO**