



Volvo Group

Business Update Post Q1 2024

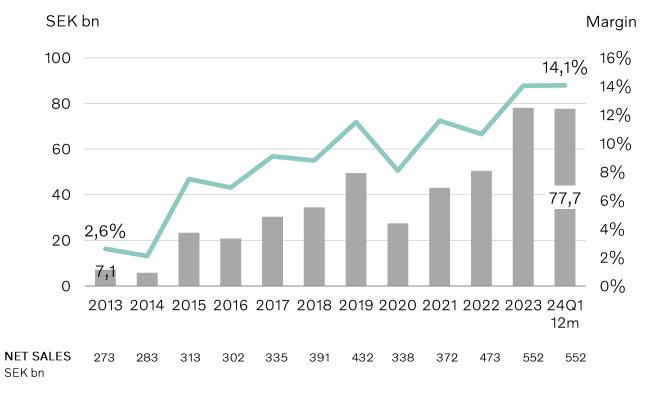
# Delivering on our financial ambitions and strategic direction

Continuous Gradual and **Reduced volatility** Discipline in **Transformation** investments in new consistent earnings in earnings and capital allocation/ business models accelerating improvement by innovation and cash flow growth investments new technologies

# **Volvo Group**

Reported Operating Income 2013-2021, Adjusted Operating Income 2022-2024

#### **OPERATING INCOME**





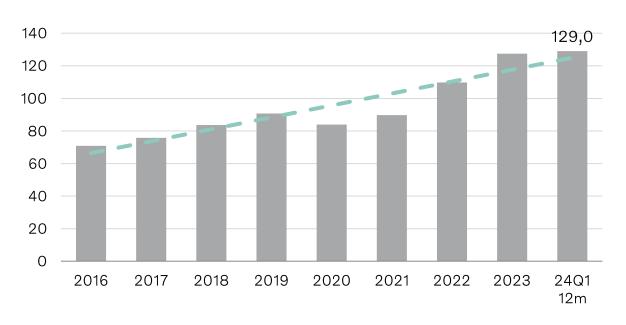
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# **Volvo Group**

Excluding UD Trucks

#### SERVICE SALES (incl. Financial Services)

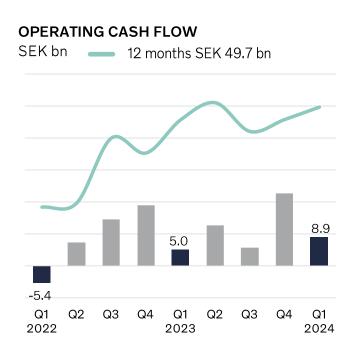
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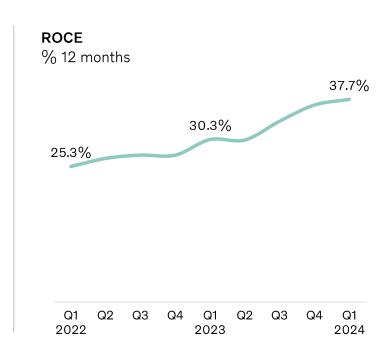


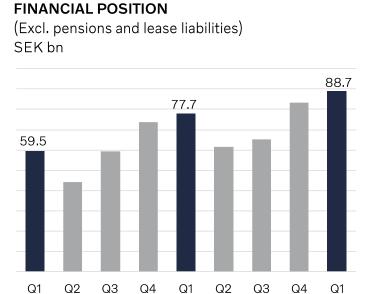


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# Cash flow, financial position and ROCE in Industrial Operations







2023

2022

#### Volvo Group

2024



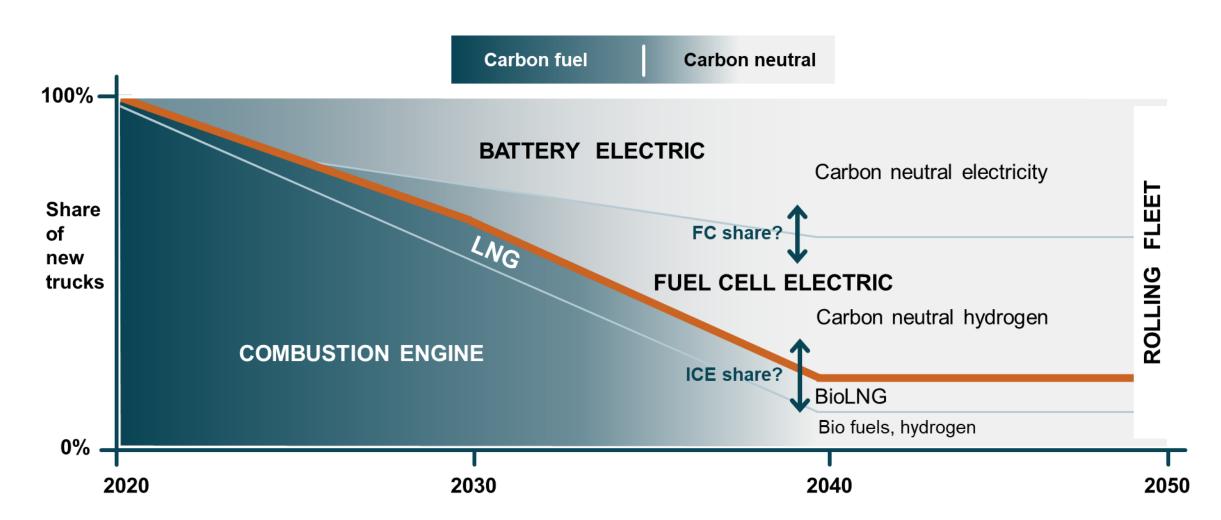
New Volvo FH Aero range launched in January 2024



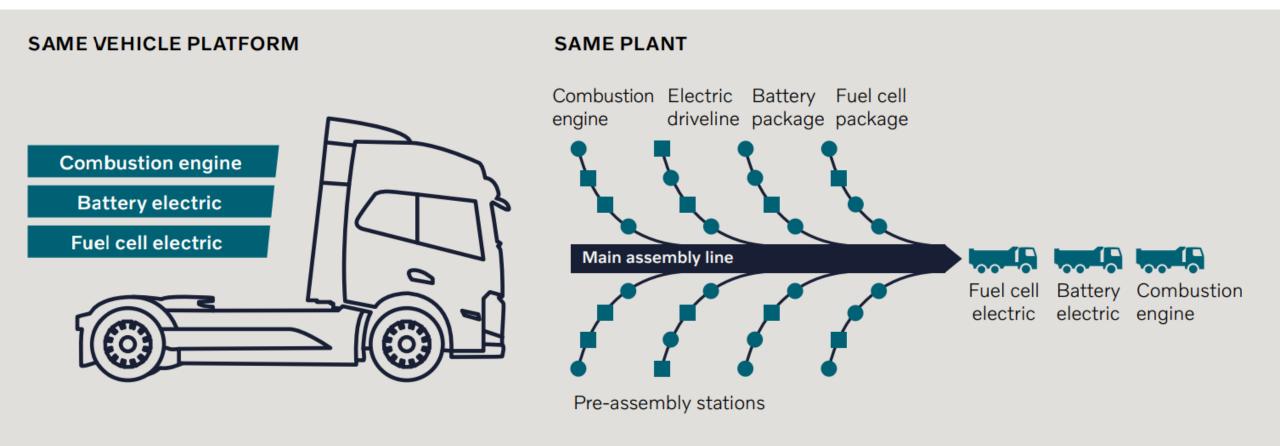
New Volvo VNL range launched in January 2024

#### VOLVO

## 100% fossil free Volvo Group vehicles from 2040

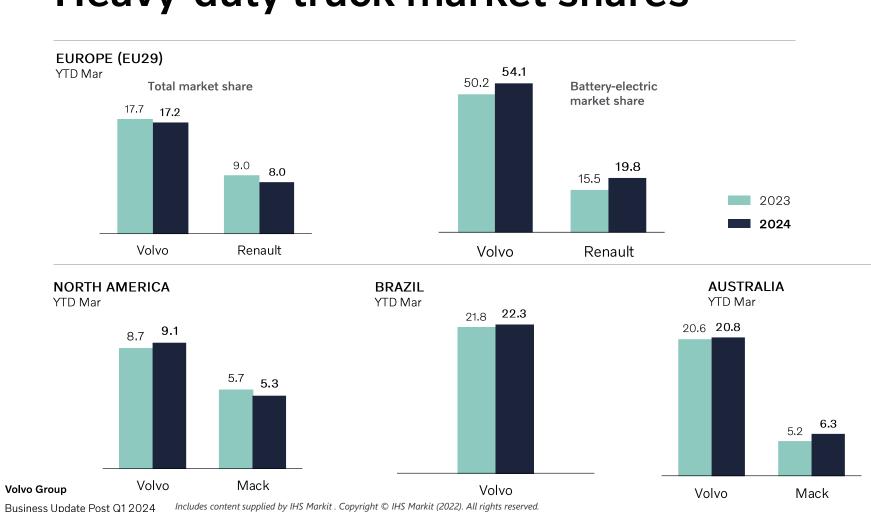


# Value creation through modular architecture



TRUCKS

# Heavy-duty truck market shares



# Geard for growth - key building blocks



Transformation accelerating growth



- 5x for autonomous solutions
- Energy services
- Digital services
- > 1.5x for electric vehicles
- Step change in:
  - Market shares
  - Service and finance contract penetration and duration
- Market share in North America and China
- Untapped service potential
- Underlying transport and infrastructure demand

# SHAPING THE WORLD WE WANT TO LIVE IN

# V O L V O

TRUCKS

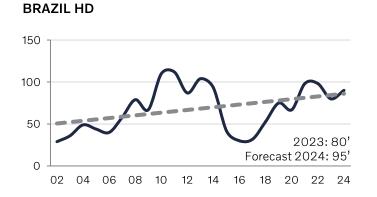
# **Market environment**

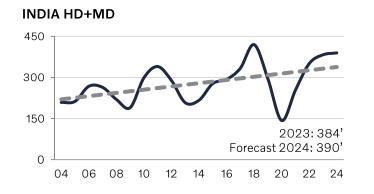
#### As per 24Q1

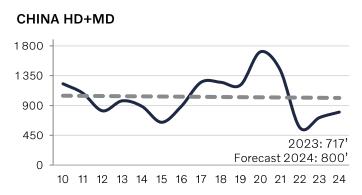
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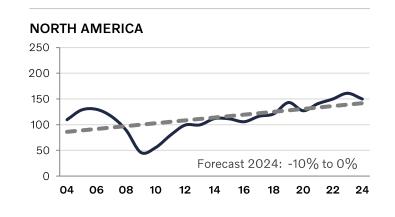


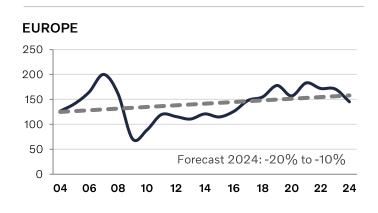
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#### CONSTRUCTION EQUIPMENT

# **Market environment**

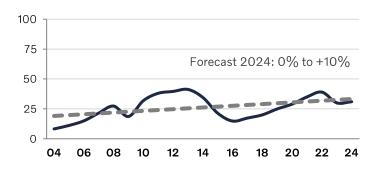
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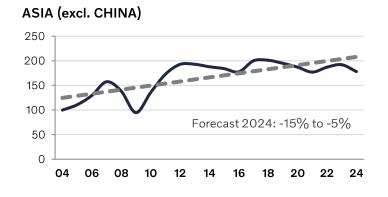


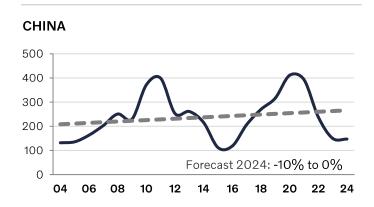




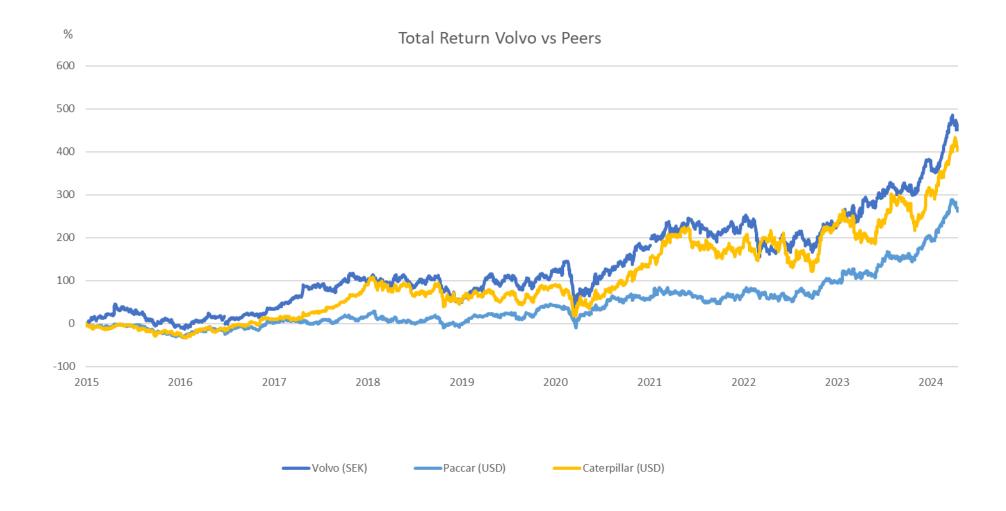
#### **SOUTH AMERICA**







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#### V O L V O

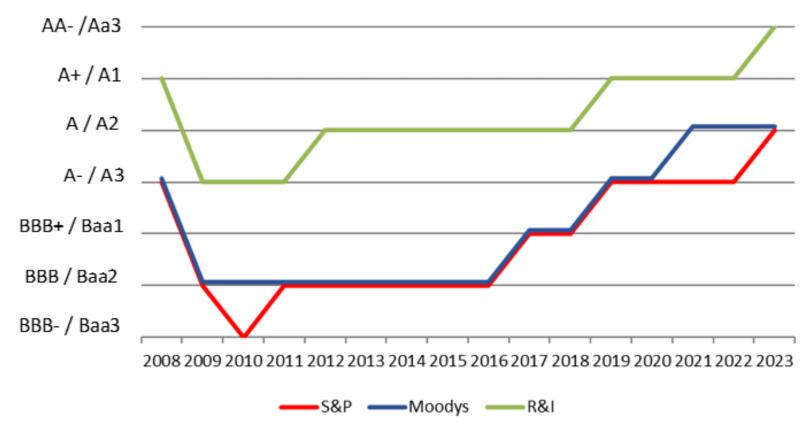


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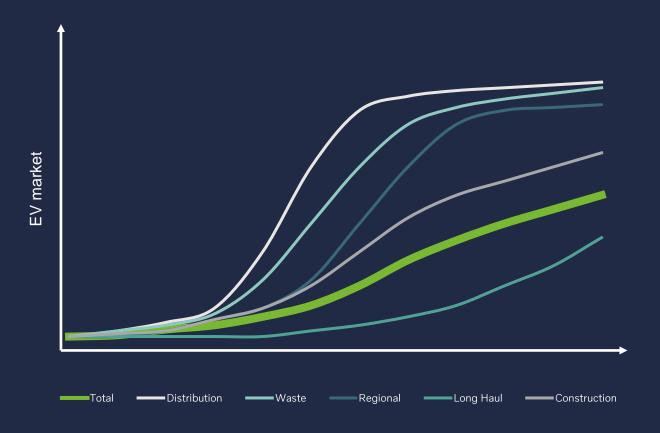
## Improved credit ratings

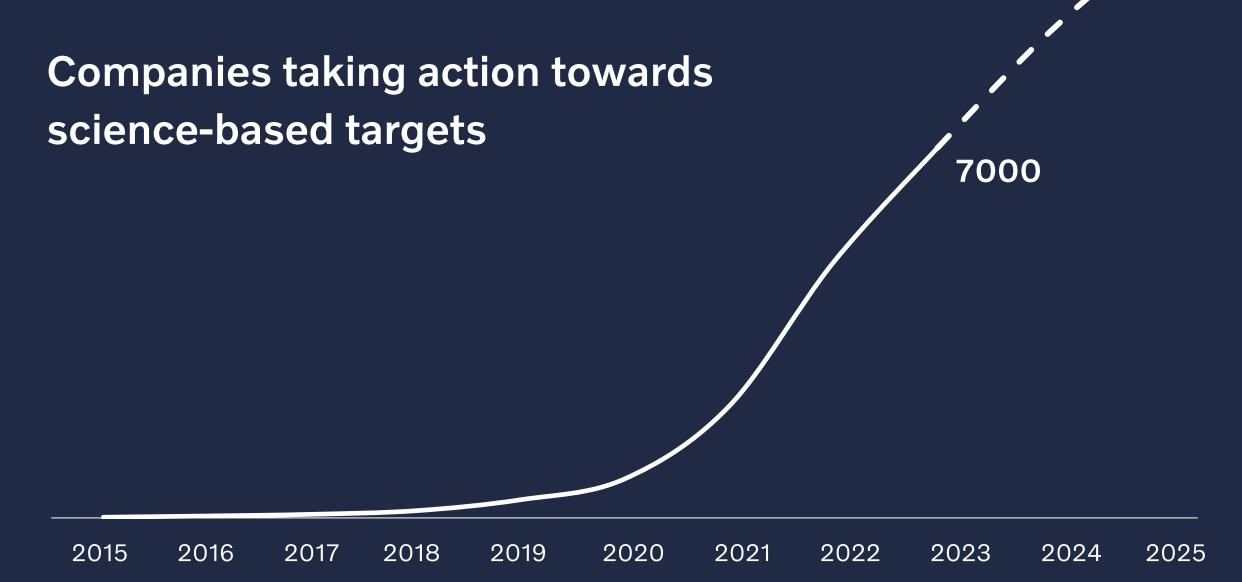
Long-term ratings development



#### V O L V O

# Electrification will happen segment by segment and region by region





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### Driving speed of change leveraging our strong partners

Volvo Group & Samsung SDI



Volvo Group & Aurora



Volvo Group & SSAB



Volvo Group & Designwerk Technologies



Volvo Group & Nvidia



Volvo Group & Isuzu



cellcentric

celcentric



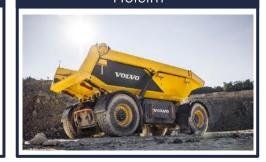
Volvo Group & Ovako



Volvo Group & Daimler & TRATON



Volvo Group & Holcim



Volvo Group & Rio Tinto



Volvo Group & HyCET



Volvo Group & Vestas



Volvo Group & BRA Airlines



Volvo Group & Pilot Company



#### VOLVO

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