

#### **AB Volvo**

### **Press Information**

# Truck deliveries in August 2010

Total deliveries from the Volvo Group's truck operations in August amounted to 11,482 vehicles. This was an increase of 62% compared with the year-earlier period.

### **Volvo Group**

Total deliveries by market for the Volvo Group's truck operations (Volvo Trucks, Mack, Renault Trucks, UD Trucks and Eicher):

Delivered Units	Total Trucks		Change	Year-to- Date		Change
Volvo Group	2010	2009		2010	2009	
Europe	2 737	1 411	94%	35 587	31 692	12%
Western Europe	2 309	1 153	100%	30 858	28 756	7%
Eastern Europe	428	258	66%	4 729	2 936	61%
North America	1 973	1 267	56%	13 308	10 133	31%
South America	1 709	989	73%	13 442	7 080	90%
Asia	3 824	2 637	45%	33 514	19 915	68%
Middle East	457	204	124%	6 001	3 742	60%
Other Asia	3 367	2 433	38%	27 513	16 173	70%
Other markets	1 239	805	54%	9 561	9 084	5%
Total Volvo Group	11 482	7 109	62%	105 412	77 904	35%
Light duty (< 7t)	1 340	1 290	4%	15 726	14 267	10%
Medium duty (7-16t)	1 916	1 437	33%	19 538	12 627	55%
Heavy duty (>16t)	8 226	4 383	88%	70 148	51 011	38%
Total Volvo Group	11 482	7 109	62%	105 412	77 904	35%

#### **Volvo Trucks**

Globally, deliveries in August were 100% higher than in the corresponding month last year.

In Europe, demand continues to recover gradually. Deliveries were up 90% compared to the very low level in August 2009.

Demand in the South American and Asian markets remains strong and deliveries in August amounted to 1,500 and 593 trucks, an increase with 78% and 94% respectively, compared to August 2009.

In North America deliveries in August totalled 1,210 vehicles, up 151% compared with the year-earlier period. The result reflects an increased demand in the highway truck segment of the Class 8 market, and the very positive reaction of customers to Volvo's SCR-equipped EPA2010 trucks.

In response to increasing demand, production is being gradually ramped up in both the European and North American plants.

Deliveries by market area

Delivered Units	Volvo Trucks		Change	Year-to- Date		Change
Volvo Trucks	2010	2009		2010	2009	
Europe	1 157	609	90%	15 619	12 842	22%
Western Europe	823	451	82%	12 335	11 074	11%
Eastern Europe	334	158	111%	3 284	1 768	86%
North America	1 210	482	151%	6 758	4 468	51%
South America	1 500	841	78%	11 844	5 750	106%
Asia	593	306	94%	5 804	3 477	67%
Middle East	308	15	1953%	3 544	1 917	85%
Other Asia	285	291	-2%	2 260	1 560	45%
Other markets	328	152	116%	2 684	2 736	-2%
<b>Total Volvo Trucks</b>	4 788	2 390	100%	42 709	29 273	46%
Medium duty (7-16t)	50	56	-11%	1 153	960	20%
Heavy duty (>16t)	4 738	2 334	103%	41 556	28 313	47%
Total Volvo Trucks	4 788	2 390	100%	42 709	29 273	46%

#### Mack

Mack's deliveries in August totaled 986 vehicles, up 31% compared with the year-earlier period.

While the market for construction trucks remains depressed, customer activities has increased in the highway and refuse segments. In response to an improvement in these two segments for the new EPA10 trucks, a gradual ramp up of production at the Macungie plant in North America is being implemented during October.

Deliveries by market area:

Delivered Units	Mack Trucks		Change	Year- to-Date		Change
Mack	2010	2009		2010	2009	
North America	736	563	31%	5 806	4 803	21%
South America	129	66	95%	1 135	760	49%
Asia	6	67	-91%	31	404	-92%
Middle East	4	67	-94%	29	404	-93%
Other Asia	2			2		
Other markets	115	59	95%	629	860	-27%
Total Mack	986	755	31%	7 601	6 827	11%
Medium Duty (7-16t)				1		
Heavy duty (>16t)	986	755	31%	7 600	6 827	11%
Total Mack	986	755	31%	7 601	6 827	11%

### **Renault Trucks**

Deliveries from Renault Trucks in August increased by 56% compared with the year-earlier period.

The increase is coming from higher deliveries of medium- and heavy-duty trucks in Western Europe.

Deliveries by market area:

Delivered Units	Renault Trucks		Change	Year-to- Date		Change
Renault Trucks	2010	2009		2010	2009	
Europe	1 580	802	97%	19 968	18 848	6%
Western Europe	1 486	702	112%	18 523	17 682	5%
Eastern Europe	94	100	-6%	1 445	1 166	24%
North America		143	-100%	27	361	-93%
South America	44	42	5%	314	287	9%
Asia	139	97	43%	1 761	1 129	56%
Middle East	104	82	27%	1 563	976	60%
Other Asia	35	15	133%	198	153	29%
Other markets	402	306	31%	3 538	3 280	8%
Total Renault Trucks	2 165	1 390	56%	25 608	23 905	7%
Light duty (< 7t)	584	546	7%	8 379	9 087	-8%
Medium duty (7-16t)	355	140	154%	4 763	3 374	41%
Heavy duty (>16t)	1 226	704	74%	12 466	11 444	9%
Total Renault Trucks	2 165	1 390	56%	25 608	23 905	7%

#### **UD Trucks**

Deliveries from UD Trucks in August totaled 2,342 units, which was an increase of 51% compared with the year-earlier period.

In Asia, the number of deliveries was 1,885 units, increased by 64% whereof Japan increased the number of deliveries to 1,254 units, up 21%. Demand in Japan is currently sluggish post the governmental incentive programs for truck purchases expired during the summer.

However, in South East Asia demand continues to recover and the number of deliveries was 535 units, an increase by 239%.

Deliveries by market area:

Delivered Units	UD Trucks		Change	Year- to-Date		Change
UD Trucks	2010	2009		2010	2009	
Europe					2	-100%
Eastern Europe					2	-100%
North America	27	79	-66%	717	501	43%
South America	36	40	-10%	149	283	-47%
Asia	1 885	1 149	64%	15 796	9 084	74%
Middle East	41	40	2%	865	445	94%
Other Asia	1 844	1 109	66%	14 931	8 639	73%
Other markets	394	288	37%	2 710	2 208	23%
Total UD Trucks	2 342	1 556	51%	19 372	12 078	60%
Light duty (< 7t)	640	645	-1%	6 155	4 576	35%
Medium duty (7-16t)	618	460	34%	6 119	3 780	62%
Heavy duty (>16t)	1 084	451	141%	7 098	3 722	91%
Total UD Trucks	2 342	1 556	51%	19 372	12 078	60%

### **Eicher**

Deliveries from Eicher in July totaled 1,201 trucks, up 18% compared to the year-earlier period.

Deliveries by market area

Delivered Units	Eicher		Change	Year- to-Date		Change
Eicher	2010	2009		2010	2009	
Asia	1 201	1 019	18%	10 123	5 822	74%
Middle East						
Other Asia	1 201	1 019	18%	10 123	5 822	74%
Other markets						
Total Eicher	1 201	1 019	18%	10 123	5 822	74%
Light duty (< 7t)	116	99	18%	1 192	604	98%
Medium duty (7-16t)	893	781	14%	7 502	4 513	66%
Heavy duty (>16t)	192	140	38%	1 429	706	102%
Total Eicher	1 201	1 019	18%	10 123	5 822	74%

Volvo Group represents 50% of the total production volume for Eicher.

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