# The Volvo Group Three months ended March 31, 2006



2005	2006	First three months
52,253	60,172	Net sales, SEK M
4,536	5,430	Operating income, SEK M
4,603	5,472	Income after financial items, SEK M
3,248	3,998	Income for the period, SEK M
7.93	9.84	Earnings per share, SEK
		Return on shareholders' equity during
15.2	18.2	most recent 12 month period, %

As of January 1, 2005 AB Volvo complies with International Financial Reporting Standards (IFRS), previously known as IAS, as adopted by the European Union. In the comments on earnings on pages 1-17, Volvo Financial Services is reported in accordance with the equity method. Financial information with Volvo Financial Services reported in accordance with the purchase method begins on page 18.

**Net sales increased by 15% to SEK 60,172 M (52,253)** 

Income for the period increased by 23% to SEK 3,998 M (3,248)

Earnings per share rose by 24% to SEK 9.84 (7.93) before dilution

Group operating margin improved to 9.0% (8.7)

Operating cash flow, excluding Financial Services, amounted to a negative SEK 0.4 billion (neg: 1.3 billion)

Acquisition of 13% of the shares in Nissan Diesel, with an option to acquire an additional 6%

Strong demand for the new generation of trucks



# CEO comments - improved profitability during first quarter

The Volvo Group's first quarter was strong. Sales increased by 15% to SEK 60 billion and operating income rose by 20% to SEK 5.4 billion, compared with the corresponding period in 2005. Return on operating capital in industrial operations amounted to 35%. All business areas showed improved or unchanged earnings.

Demand in Europe strengthened during the quarter and order bookings for our trucks, construction equipment, buses and marine engines increased significantly. In North America, demand remains strong, and sales rose by 30% during the quarter.

Continued strong demand was noted in South America and, in China, sales of excavators and buses increased. Truck sales in the Middle East declined, however.

## Strong demand for new generation of trucks

In Europe, interest in our new models generated increased order bookings, supported by a strengthening of the European economy. We have also noted that customers are ordering trucks prior to the new emission standards that will be introduced on October 1, 2006. We believe the total market for heavy trucks in Europe will be in the range of 270,000–280,000, which is somewhat higher than the previous forecast (270,000).

Order bookings in North America were extremely high during the first quarter, and we have already sold virtually our entire annual production for 2006. We adjust our assessment of the North American market for heavy trucks to 340,000–350,000 as a consequence of the continued high demand and the industry's improving delivery capacity (previous forecast 330,000–340,000). As a result of the production capacity for 2006 being nearly fully booked, we anticipate a decline in order bookings during an interim period until customers start ordering trucks equipped with



engines that will meet new emission legislation that takes effect in January 2007.

#### **Continued product renewal**

As previously announced, the Volvo Group is in an intensive phase of product renewal and production realignment. Although there were only a few disruptions during the first quarter, we expect that these changes will continue to cause a strain on the organization for at least the remainder of this year, and we maintain a high level of readiness.

During the first quarter, Volvo Trucks introduced two new models for North America, VT830 and VN730, and started production of Volvo VM in Brazil. The latter is a new truck model in the lower end of the heavy segment, developed specially for South America.

Volvo CE introduced a new series of skidsteer loaders, and Buses launched a city bus for the Indian market.

# Increased focus on alternative drivelines

During recent years, we have intensified our focus on alternative drivelines, and a unique hybrid technology for heavy trucks was presented in March, with serial production expected to begin around 2009. Our calculations show that the new technology has poten-

tial to create fuel savings up to 35% for buses and trucks in city traffic. For certain construction equipment, the hybrid technology can generate fuel savings up to 50%. Customers and public authorities have expressed strong interest in the new technology.

#### Stronger position in Asia

During the quarter, we acquired 13% of the shares in Nissan Diesel from Nissan Motor, which is an important step in the further strengthening of our presence in Asia, a region of high priority for the Volvo Group. The transaction comes after Nissan Motor's decision to strengthen its focus on cars. Nissan Motor also holds 50% of Chinas largest truck manufacturer, Dongfeng Motor. We are now jointly evaluating possible areas of cooperation in commercial vehicles together with both Nissan Diesel and Dongfeng Group.

During the quarter, we took yet another important step to strengthen our presence in Asia, as approximately SEK 500 M was transferred to the Volvo Group's operations in China to establish customer-financing activities during the second half of the year.

Leif Johansson
President and CFO

#### Improved profitability in the first quarter of 2006

The Volvo Group's net sales rose by 15% to SEK 60,172 M in the first quarter of 2006, compared with SEK 52,253 M in the first quarter of 2005. Net sales increased in all business areas. Adjusted for currency effects and for the effects of acquired and divested units, net sales increased by 8%.

Trucks' net sales rose 13% to SEK 40,453 M (35,911), Buses' increased 31% to SEK 4,187 M (3,196), Construction Equipment's by 30% to SEK 9,362 M (7,182), Volvo Penta's were up 14% to SEK 2,723 M (2,391) and Volvo Aero's by 31% to SEK 2,163 M (1,647).

#### **Operating income increased**

In the first quarter of 2006, operating income increased by 20% to SEK 5,430 M (4,536), resulting in an operating margin of 9.0% (8.7%). The increased operating income is a result of higher sales and improved gross margin attributable to good price realization and favorable product and market mix.

Operating income was affected positively by approximately SEK 140 M mainly from the divestment of truck dealerships in France and Sweden and approximately SEK 90 M from the sale of shares within the Group's venture capital business (Volvo Technology Transfer). The preceding year included a capital gain of SEK 188 M from the sale of properties. The total effect of changed exchange rates affected operating income positively by approximately SEK 300 M in the first quarter of 2006, com-



Net sales by market area	First th	ree months	
SEK M	2006	2005	Change in %
Western Europe	28,117	26,087	8
Eastern Europe	3,077	2,200	40
North America	19,115	14,707	30
South America	2,678	1,989	35
Asia	4,535	4,963	(9)
Other markets	2,650	2,307	15
Total	60,172	52,253	15

olvo Group Income Statements First three		ee months
SEK M	2006	2005
Net sales	60,172	52,253
Cost of sales	(46,296)	(40,559)
Gross income	13,876	11,694
Research and development expenses	(1,951)	(1,934)
Selling expenses	(4,940)	(4,381)
Administrative expenses	(1,627)	(1,585)
Other operating income and expenses	(621)	173
Income from Financial Services <sup>1</sup>	571	587
Income from investments in associated companies	32	(27)
Income from other investments	90	9
Operating income	5,430	4,536
Interest income and similar credits	211	226
Interest expenses and similar charges	(236)	(273)
Other financial income and expenses	67	114
Income after financial items	5,472	4,603
Income taxes	(1,474)	(1,355)
Income for the period*	3,998	3,248
* Attributable to:		
Equity holders of the Parent Company	3,981	3,234
Minority interests	17	14
	3,998	3,248
Basic earnings per share before dilution, SEK	9.84	7.93
Diluted earnings per share, SEK	9.82	7.92
Number of shares outstanding, million	404.5	404.4
Average number of shares during period, million	404.5	407.6
Average diluted number of shares during period, million	405.2	408.1
Number of company shares, held by AB Volvo, million	21.2	37.1
Average number of company shares, held by AB Volvo, million	21.2	33.9

<sup>1)</sup> Financial Services reported in accordance with the equity method.

Key operating ratios, Volvo Group	First thre	e months
%	2006	2005
Gross margin	23.1	22.4
Research and development expenses in % of net sales	3.2	3.7
Selling expenses in % of net sales	8.2	8.4
Administrative expenses in % of net sales	2.7	3.0
Operating margin	9.0	8.7

pared with the corresponding period in 2005.

Detailed comments are provided in the business area sections beginning on page 7.

#### **Lower net interest expense**

Net interest expense in the first quarter was SEK 25 M, compared with an expense of SEK 47 M in the year-earlier period.

# Other financial income and expenses

Other financial income and expenses amounted to SEK 67 M (114). During the quarter Other financial income and expenses includes a positive effect of approximately SEK 106 M (140) from the market valuation of derivatives in accordance with IAS 39.

#### **Income taxes**

Tax expenses relating to both current and deferred tax amounted to SEK 1,474 M (1,355) during the first quarter of 2006. The tax rate for the quarter was 27% (29)

# Income for the period and earnings per share increased

Income for the period increased to SEK 3,998 M (3,248) in the first quarter. Basic earnings per share before dilution amounted to SEK 9.84 (7.93). Conditional upon all outstanding options being exercised, earnings per share after full dilution amounted to SEK 9.82 (7.92).

#### **Number of employees**

On March 31, 2006, the number of employees in the Volvo Group was 81,812, compared with 81,856 at year-end 2005.

Condensed income statement - Financial Services	First three	e months
SEK M	2006	2005
Net sales	2,099	1,778
Income after financial items	571	587
Income taxes	(186)	(132)
Income for the period	385	455

Key ratios - Financial Services 12-month rolling figures unless otherwise stated	March 31 2006	Dec 31 2005
Return on shareholders' equity, %	14.1	15.3
Equity ratio at end of period, %	11.7	11.2
Asset growth, %	15.0	20.0

Changes in shareholders' equity	First three mo	
SEK bn	2006	2005
Total equity at beginning of period	78.8	70.2
Shareholders' equity attributable to equity holders of the parent company at beginning of period	78.5	70.0
Impact from new accounting principles	0.0	0.3
Translation differences	(0.1)	0.9
Translation differences on hedge instruments of net investments inforeign operations	0.0	(0.1)
Available-for-sale investments	0.2	0.1
Cash flow hedges	0.6	(0.6)
Net income recognized directly in equity	0.7	0.3
Income for the period	4.0	3.2
Total recognized income and expense for the period	4.7	3.5
Repurchase own shares	-	(1.8)
Other changes	0.0	0.0
Shareholders' equity attributable to equity holders of the parent company at end of period	83.2	72.0
Minority interests at beginning of period	0.3	0.2
Translation differences	0.0	0.0
Net income recognized directly in equity	0.0	0.0
Income for the period	0.0	0.0
Total recognized income and expense for the period	0.0	0.0
Cash dividend	0.0	0.0
Other changes	0.0	0.0
Minority interests at end of period	0.3	0.2
Total equity at end of period	83.5	72.2

#### The Volvo Group's financial position

Total assets in the Volvo Group amounted to SEK 261.1 billion at March 31, 2006 – up SEK 3.9 billion compared with year-end 2005. Assets increased mainly as a result of higher inventory levels, which was partly offset by currency movements amounting to SEK 2.1 billion.

Shares and participations increased by SEK 1.5 billion from the acquisition of 13% of the shares in Nissan Diesel. For further information, see Accounting principles on page 17.

Shareholders' equity at March 31, 2006, amounted to SEK 83.5 billion, corresponding to an equity ratio of 41.8%, excluding Financial Services. Changes in shareholders' equity during the period are specified on page 4. The Group's net financial assets, excluding Financial Services, at the same date amounted to SEK 17.7 billion, corresponding to 21.2% of shareholders' equity. Changes in net financial position are specified in the adjoining table.

Total contingent liabilities at March 31, 2006, amounted to SEK 7.9 billion, on the same level as at year-end 2005 (SEK 7.9 billion).

Volvo Group Balance Sheets	Volvo Gro				Volvo Group	
	Financial		Financial Services		tot	
SEK M	March 31 2006	Dec 31 2005	March 31 2006	Dec 31 2005	March 31 2006	Dec 31 2005
Assets						
Intangible assets	20,710	20,348	73	73	20,783	20,421
Property, plant and equipment	31,206	31,330	3,811	3,738	35,017	35,068
Assets under operating leases	10,262	10,260	633	700	19,734	20,839
Shares and participations	12,459	10,357	28	28	2,519	751
Long-term customer finance receivables	750	725	39,173	39,083	31,073	31,184
Long-term interest-bearing receivables	1,553	1,399	61	60	1,181	1,433
Other long-term receivables	6,736	7,242	279	271	6,534	7,026
Inventories	37,583	33,583	377	342	37,960	33,937
Short-term customer finance receivables	667	652	38,167	38,907	33,377	33,282
Short-term interest bearing receivables	6,376	6,292	0	0	766	464
Other short-term receivables	38,060	36,750	1,316	1,607	37,646	35,855
Marketable securities	24,575	28,662	13	172	24,588	28,834
Cash and bank	8,668	7,385	1,304	868	9,893	8,113
Total assets	199,605	194,985	85,235	85,849	261,071	257,207
Shareholders' equity and liabilities						
Shareholders' equity <sup>2</sup>	83,533	78,760	9,968	9,634	83,533	78,760
Provisions for post-employment						
benefits	11,596	11,966	23	20	11,619	11,986
Other provisions	17,405	17,164	1,216	1,264	18,805	18,556
Loans	11,858	13,097	69,344	69,993	72,894	74,885
Other liabilities	75,213	73,998	4,684	4,938	74,220	73,020
Shareholders' equity and liabilities	199,605	194,985	85,235	85,849	261,071	257,207

- 1) Financial Services reported in accordance with the equity method
- 2) Whereof minority interests SEK 266 M (260),

Changes in net financial position, excl. Financial Services SEK bn	First three months 2006
Beginning of period	18.7
Cash flow from operating activities excl. Financial Services	2.1
Investments in fixed assets, net	(2.5)
Operating cash-flow, excluding Financial Services	(0.4)
Investments and divestments of shares, net	(1.6)
Acquired and divested operations, net	0.3
Currency effect	0.4
Other	0.3
Total change	(1.0)
Net financial position at end of period	17.7

Key ratios 12-month rolling figures unless otherwise stated	March 31 2006	Dec 31 2005
Income per share, SEK	34.12	32.21
Shareholders' equity attributable to parent company shareholders at end of period, SEK	206	194
Return on operating capital excluding Financial Services. %	34.6	33.7
Return on shareholders' equity. %	18.2	17.8
Net financial position, excluding Financial Services, at end of period, SEK billion	17.7	18.7
Net financial position, excluding Financial Services, at end of period, as percentage of shareholders' equity	21.2	23.7
Shareholders' equity at end of period as percentage of total assets	32.0	30.6
Shareholders' equity as percentage of total assets, excluding Financial Services	41.8	40.4

#### Improved cash flow

In the first quarter of 2006, operating cash flow, excluding Financial Services, amounted to a negative SEK 0.4 billion (neg: SEK 1.3 billion). Working capital increased by SEK 3.2 billion in the first quarter, an improvement compared with the preceding year, when working capital increased by SEK 4.6 billion. This was counteracted, however, by increased payments of mainly income taxes and increased investments in fixed assets.

Cash-flow statement	First three mont	
SEK bn	2006	2005
Operating activities		
Operating income <sup>1</sup>	4.9	3.9
Depreciation and amortization	1.9	1.7
Other non-cash items	0.0	(0.1)
Change in working capital	(3.2)	(4.6)
Financial items and income taxes paid	(1.5)	(0.3)
Cash flow from operating activities	2.1	0.6
Investing activities		
Investments in fixed assets	(2.6)	(1.9)
Investment in leasing vehicles	(0.1)	(0.1)
Disposals of fixed assets and leasing vehicles	0.2	0.1
Operating cash flow excl. Financial Services	(0.4)	(1.3)
Operating cash flow, Financial Services	0.1	0.0
Operating cash flow, Eliminations	(0.1)	0.0
Operating cash flow, Volvo Group total	(0.4)	(1.3)
Investments and divestments of shares, net	(1.6)	0.0
Acquired and divested operations, net	0.2	0.2
Interest-bearing receivables incl. marketable securities, net	4.2	(1.8)
Cash flow after net investments	2.4	(2.9)
Financing activities		
Change in loans, net	(0.5)	2.6
Dividend to AB Volvo shareholders	-	_
Repurchase of own shares	-	(1.8)
Other	0.0	0.0
Change in cash and cash equivalents excl. translation differences	1.9	(2.1)
Translation difference on cash and cash equivalents	(0.1)	0.2
Change in cash and cash equivalents	1.8	(1.9)

<sup>1)</sup> Excluding Financial Services.

### Financial review by business area

Net sales				12 month	
	First th	ree months	Change	moving	Jan-Dec
SEK M	2006	2005	in %	values	2005
Trucks	40,453	35,911	13	159,938	155,396
Buses	4,187	3,196	31	17,580	16,589
Construction Equipment	9,362	7,182	30	36,996	34,816
Volvo Penta	2,723	2,391	14	10,108	9,776
Volvo Aero	2,163	1,647	31	8,054	7,538
Other units and eliminations	1,284	1,926	(33)	6,434	7,076
Net sales	60,172	52,253	15	239,110	231,191

Operating income				12 month	
	First thre	ee months	Change	moving	Jan-Dec
SEK M	2006	2005	in %	values	2005
Trucks	3,539	3,077	15	12,179	11,717
Buses	131	32	309	569	470
Construction Equipment	829	558	49	3,023	2,752
Volvo Penta	222	206	8	959	943
Volvo Aero	206	210	(2)	832	836
Financial Services	571	587	(3)	2,017	2,033
Other units	(68)	(134)	-	(534)	(600)
Operating income	5,430	4,536	20	19,045	18,151

Operating margin	C:1 1b	ee months	12 month	Inn Dan
			moving	Jan-Dec
%	2006	2005	values	2005
Trucks	8.7	8.6	7.6	7.5
Buses	3.1	1.0	3.2	2.8
Construction Equipment	8.9	7.8	8.2	7.9
Volvo Penta	8.2	8.6	9.5	9.6
Volvo Aero	9.5	12.8	10.3	11.1
Operating margin	9.0	8.7	8.0	7.9



#### **Trucks**

# good orderbookings andimproved profits

New truck and engine generations well-received by customers

**Favorable order bookings** 

Improved operating income

# Strong market for heavy trucks in North America and Europe

As of March, sales of heavy trucks (Class 8) in North America increased by 16% to 84,506 trucks (72,764).

In Europe the total number of registrations as of March increased by 2% to 69,942 heavy trucks (68,241). Registrations increased substantially in Germany, while they declined in France, Spain and the UK.

On the other hand, the Brazilian market decreased by 21% to 9,163 trucks (11,628).

The demand in Europe is expected to remain strong during the first half of 2006, among other things as an effect of a stronger economy and some customers buying trucks ahead of the new emission standards coming into effect on October 1, 2006. The forecast is for a total European market of 270,000–280,000 heavy trucks in 2006. The previous forecast was for a market of 270,000 trucks.

On the basis of the strong demand in North America and the industry's gradually improving delivery capacity, the total market is expected to amount to 340,000–350,000 heavy trucks. The previous forecast was a total market of 330,000–340,000 trucks.



Net sales by market area, Trucks	First thr	ee months	Change
SEK M	2006	2005	in %
Europe	21,410	19,414	10
North America	13,261	9,914	34
South America	1,863	1,562	19
Asia	1,958	3,436	(43)
Other markets	1,961	1,585	24
Total	40,453	35,911	13

Order bookings per market, Trucks	First thr	First three months		
Number of trucks	2006	2005	in %	
Europe	45,620	27,157	68	
North America	26,419	22,733	16	
South America	2,967	2,384	24	
Asia	4,429	9,737	(55)	
Other markets	2,082	2,610	(20)	
Total	81,517	64,621	26	

Deliveries by market area, Trucks	First thr	ee months	Change	
Number of trucks	2006	2005	in %	
Europe	28,123	26,032	8	
North America	17,541	15,209	15	
South America	2,548	2,553	0	
Asia	2,869	6,876	(58)	
Other markets	2,233	1,935	15	
Total	53,314	52,605	1	



#### **Increased order bookings**

During the first quarter, the truck operations' total order bookings rose by 26% to 81,517 trucks (64,621). Order bookings increased very strongly in Europe, and in North America and South America order bookings also showed a favorable development. The lower order bookings in Asia were mainly related to reduced demand in the Middle East.

In Europe, order bookings were affected positively by the new products being well-received by customers and the strengthening of the European economy. Customers buying ahead of the new emission standards coming into effect on October 1, 2006 also contributed.

In North America, order bookings increased further from an already high level. Order bookings were affected positively by pre-buys prior to the new emission regulations becoming effective on January 1, 2007. As a consequence of production capacity for 2006 being nearly fully booked, order bookings are expected to decrease until customers start ordering trucks equipped with engines that meet the new emissions standards.

#### **Continued high deliveries**

The truck operations' rate of delivery continued at a high level during the first quarter. In total 53,314 trucks were delivered, compared with 52,605 the preceding year. Deliveries increased in Europe and North America, while they were unchanged in South America and declined sharply in Asia as an effect of considerably lower demand in the Middle East.



Capacity utilization in the production plants is high in general. After some disruptions in the production in Europe in the beginning of the year, production rates and productivity were gradually improved during the quarter.

# Increased sales and improved operating income

During the first quarter, the truck operations' net sales increased by 13% to SEK 40,453 M (35,911). Adjusted for currency movements, net sales rose 5%.

Operating income increased by 15% to SEK 3,539 M (3,077) and operating margin amounted to 8.7% (8.6). In Europe, new products with higher customer-value combined with strong demand resulted in a favorable price realization. In North America profitability continued to develop very well as a result of increased volumes and good price realization. The positive development was offset by lower profitability in markets outside Europe and North America, mainly as a consequence of lower deliveries.

Operating income was also impacted positively by a capital gain of approximately SEK 140 M, mainly from the sale of dealer operations in France and Sweden.

# Continued high level of activity during the first quarter

The first quarter was characterized by a continued high level of activity with the launch of new products. After some production disruptions in Europe in connection with changeovers to new products at the beginning of the year, production rates have gradually been increased according to plan. In addition, production rates have been somewhat further increased to meet the favorable demand. At the same time, preparations are ongoing for future product launches and production changeovers.

In February, Volvo Trucks presented an entirely new engine family to meet the more stringent environmental requirements that come into force in North America on January 1, 2007. Not only are the new engines cleaner, their fuel consumption is on a par with that of the current engine range despite the fact that they have lower emissions levels.

In March, Volvo Trucks broadened its product program on the North American truck market. In conjunction with the opening of the Mid-America Trucking Show, the company launched two models with new cab variants for the prestige segment, the Volvo VT830 and Volvo VN730.

Volvo Trucks also presented a new version of the flagship Volvo FH16 in Europe. The new truck has a cleaner engine that fulfils the future Euro 4 exhaust standards and is also prepared for the Euro 5 standard.

Mack Trucks launched a new engine generation (MackPower) during the fourth quarter. Production of trucks with the new engine began during the end of the first quarter, although in small volumes. The new engine complies with current emission legislation (US 04), but includes the base technology that will allow it to comply with the new emission legislation (US 07).

The new Renault Premium Route truck has been very well received by customers. Renault Trucks is working intensively with preparations for new truck launches, Euro 4 engines and relocations in the industrial system during the second half of 2006.

#### **Buses**

# increaseddeliveries andimproved income

**Increased deliveries** 

Completion of delivery to Santiago

**Positive earnings in Mexico** 

Launch of city buses in India

#### Stable market development

The bus market continues to develop favorably in all parts of the world. In the beginning of 2006, the European bus market showed signs of continued growth. The market for coaches in the US and Canada increased during the first quarter, and some operators are choosing to buy now, before new environmental regulations take effect in 2007. In Mexico, the coach market showed somewhat higher volume during the first quarter compared with the preceding year. Market development in South America is favorable, but there is some uncertainty in Brazil due to the currency development. In



Net sales by market area, Buses	First th	First three months	
SEK M	2006	2005	in %
Europe	1,811	1,786	1
North America	1,252	885	41
South America	424	100	324
Asia	520	210	148
Other markets	180	215	(16)
Total	4,187	3,196	31

China, the number of registrations is rising, particularly in the segment for smaller city buses, while India is maintaining virtually the same levels as the preceding year. In general, the profitability of bus operators is under pressure due to high fuel prices.

## Favorable order bookings and increased deliveries

Orders were booked for 2,943 buses during the first quarter, compared with 3,883 in the first quarter of 2005. The difference is attributable in large part (1,243) to the record-order for 1,779 vehicles to Santiago that were included among order bookings for the first quarter of 2005. Excluding the Santiago order, order bookings were 11% higher than orders received in the first quarter of 2005. Order bookings were higher in Europe, US/Canada, Mexico and China.

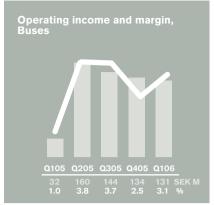
The order backlog at the end of the quarter contained 5,375 buses, compared with 5,862 a year earlier.

During the quarter, 2,691 buses (1,978) were delivered, an increase of 36% compared with the first quarter of 2005. With the exception of Europe, increased deliveries were reported in most markets.

#### Improved operating income

Net sales in the first quarter amounted to SEK 4,187 M, an increase of 31% compared with SEK 3,196 M in the preceding year. Adjusted for currency movements, net sales increased by 21%.

Operating income rose to SEK 131 M, compared with SEK 32 M in the preceding year. The operating margin increased to 3.1% (1.0). Improvements were noted in North and South America, where also Mexico now is profitable. Continued favorable development was also noted for spare parts business.



#### **New products launched**

Volvo Buses is focusing on greater efficiency in sales and industrial systems on a global basis. Efforts to reverse the trend of earnings in China are continuing and, as a result of the increased percentage of components purchased locally, requirements imposed by China's Automotive Policy will be fulfilled during 2006. Preparations are now in progress for the introduction of Euro 3.

In Europe serial production of the new drivelines with Euro 4/5 has been started, creating a high workload and changeover costs during coming quarters. Work with the new generation of engines, both in terms of production and sales, has a high priority in 2006.

In January 2006, Volvo's first city buses were introduced in Bangalore, India – lowentry buses in the premium segment. Major orders were also signed in the first quarter, including 240 coaches to Mexico, 220 city buses to Caracas, Venezuela, and 60 bi-articulated buses to Curitiba, Brazil. A supplementary order was also signed for 300 city buses to Shanghai, China, for delivery before August 2006.

## Construction Equipment

# sharp increase in sales and earnings

Sales up 30%

Operating income up 49%

Order book value up 58%

#### **Total world market up 6%**

The total world market for heavy and compact construction equipment increased by 6% during the first quarter compared to the same period last year. In North America the market was up 5%, Europe grew by 2%, and Other markets were up 12%. Asia grew by 8%, strongly driven by China with a growth of 21%.

Market conditions for the rest of 2006 are expected to remain favorable. The North American market is expected to flatten out on a historically high level. The European market is expected to grow by 0–5%, and Asia and Other markets by 5–10%, mainly driven by Asia.

#### **Continued strong order bookings**

The value of the order backlog on March 31 was 58% higher compared with the same date in the preceding year.

# Sharp increase in sales and operating income

Net sales for Construction Equipment increased during the first quarter by 30% to SEK 9,362 M (7,182). Adjusted for currency movements, sales rose by 21%.

Operating income increased during the period by 49% to SEK 829 M (558) and the operating margin increased to 8,9% (7,8). The improved performance is mainly due to higher volumes, a favorable product and geographical mix combined with increased productivity and high capacity utilization.



Net sales by market area, Construction Equipment	First three months		Change
SEK M	2006	2005	in %
Europe	4,174	3,163	32
North America	2,847	2,419	18
South America	292	234	25
Asia	1,638	937	75
Other markets	411	429	(4)
Total	9,362	7,182	30

Total market development in the first three months					
%	Europe	North America	Asia	Other markets	Total
Heavy equipment	+1	+10	+2	+12	+5
Compact equipment	+3	+4	+16	+13	+7
Total	+2	+5	+8	+12	+6

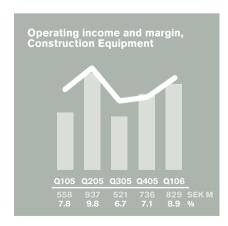
# Continued focus on improved efficiency and new launches

Volvo CE is reinforcing its efforts to reduce cost and increase efficiency.

In February the B-series of the Skid Steer Loaders was launched in North America. The new series comprises five new models ranging from 45 to 81 bhp equipped with Volvo branded engines.

At the Intermat trade show in Paris during the last week of April, Construction Equipment will for the first time show the new 70 ton excavator and the new series of graders to European customers. Volvo CE will also present the Volvo

Group's developments in hybrid engine technology.





Net sales by market area, Volvo Penta SEK M	First thre	ee months 2005	Change in %	
Europe	1,535	1,301	18	
North America	756	691	9	
South America	46	43	7	
Asia	323	313	3	
Other markets	63	43	47	
Total	2,723	2,391	14	

# Volvo Penta - record-high order bookings

Strong demand for industrial and marine engines

Net sales exceeding an annualized level of SEK 10 billion for the first time

100 boat models with Volvo Penta IPS

# Stable demand for leisure boats, continued growth in demand for industrial engines

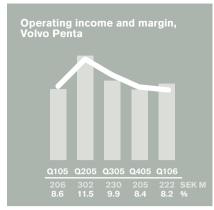
Demand for leisure boats, with particular emphasis on larger craft, remained stable both in Europe and North America during the first guarter. The leading boat builders have gener-

ally well-filled order books as the boating season approaches and high capacity utilization in their plants.

The total market for industrial engines continued to strengthen during the first quarter, partly because of high demand for diesel-powered gensets in the US.

#### **Record-high order bookings**

Volvo Penta's order bookings during the first quarter reached record levels. Development has been strong both for leisure boats and commercial vessels, an area in which focus on Volvo Penta's core segment is now reflected in a more favorable product mix. Order bookings for industrial engines were sharply stronger, compared with the weak order situation in the corresponding period in the preceding year.



#### **Higher sales**

Sales increased by 14% to SEK 2,723 M (2,391), which means that Volvo Penta for the first time ever has sales exceeding SEK 10 billion on an annualized basis. Adjusted for currency movements, sales rose by 7%. The new Volvo Penta IPS drive system and a favorable product mix contributed to the increase. Sales were distributed among the three business segments as follows: Marine Leisure: SEK 1,762 M (1,597); Marine Commercial: SEK 301 M (242); and Industrial: SEK 660 M (552).

Operating income increased to SEK 222 M (206). The operating margin declined slightly to 8.2% (8.6) due to increased investments in product development and customer support.

# Volvo Penta IPS in growing number of boat models

Volvo Penta's IPS drive system has been introduced successively by a growing number of the world's boat builders. As the boating season approaches, nearly 100 different boat models offer the new drive system, which replaces traditional shaft installations in boats ranging in size from approximately 35 to 40 feet

In conjunction with the winter boat shows, Volvo Penta launched a joystick for IPS-powered boats. The joystick function makes docking and maneuvering of larger boats both simpler and safer.

#### **Volvo Aero**

## continued good profitability

Continued growth in air traffic

Important milestone for GEnx - successful first engine test

Increased sales and continued good profitability in the component business

## The positive trend for air traffic continues

The year 2006 started with a 4.5% rate in air traffic growth in January. Total US traffic increased slightly less than 2%, total European traffic by 5% and Asia-Pacific international traffic grew by more than 6%. World passenger load factor continued to improve as air traffic growth exceeded capacity growth.

During the first quarter, large commercial jet deliveries climbed 27% from 157 last year to 199 this year. Airbus and Boeing have a combined delivery target of more than 800 large commercial aircraft in 2006.

Orders for large commercial jets increased 41% from 188 in the first quarter of last year to 266 in the corresponding period this year. The backlog exceeded 4,000 large commercial aircraft at the end of March, which corresponds to five years of production at this year's projected production rate.

# Costs for development of new engine components reduced operating income

Volvo Aero's net sales rose 31% to SEK 2,163 M (1,647) in the first quarter. Adjusted for currency movements, sales rose by 19%. The sales increase was mostly due to increased order intake in the aerospace industry, which has resulted in increased volumes in both the production of components and in the aftermarket business.

Operating income was SEK 206 M compared with SEK 210 M in the preceding year.

Operating margin amounted to 9.5% (12.8).

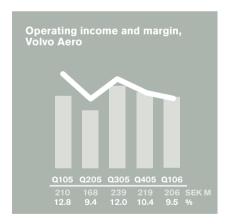


Net sales by market area, Volvo Aero	First three months		Change	
SEK M	2006	2005	in %	
Europe	1,002	726	38	
North America	980	775	26	
South America	51	49	4	
Asia	93	65	43	
Other markets	37	32	16	
Total	2,163	1,647	31	

The declines in operating income and operating margin are attributable to increases in the costs of raw materials and increased R&D costs in connection with the development of new engine components. Production startups of new components have also contributed to the production facilities not being used optimally.

# First test of GEnx engine carried out according to plans

In March, General Electric Company carried out the first extensive outdoor test of the new GEnx engine, which contains five components from Volvo Aero. Despite a very tight schedule, the ground test was completed in time. Some 575 engines have already been sold to three different new commercial aircraft. GEnx will be used in regular traffic from 2008 when Boeing 787 will enter traffic. The GEnx is the largest undertaking that Volvo Aero ever made in a commercial engine.



# Financial Services

## good profitability continues

Strong profitability

Good credit portfolio growth and quality

**Improved customer satisfaction** 

#### **New volume financing rose 11%**

Total new financing volume in the first quarter of 2006 amounted to SEK 7.8 billion, an 11% increase compared with SEK 7.1 billion in the first quarter of 2005. The volume increase is seen in Volvo Trucks, Renault Trucks, Mack Trucks and Volvo Construction Equipment. In total, 9,239 units (9,196) were financed during the quarter, resulting in an average financing per contract of SEK 0.84 M.

In the markets where financing is offered, the average penetration rate in the first quarter was 18% (21). The decrease is due to challenging competitive environments in many markets as a result of high levels of liquidity.

#### The credit portfolio grew by 8.8%

Total assets at March 31, 2006 amounted to SEK 85 billion (74). Of the total assets, SEK 78 billion was attributable to the credit portfolio (67). Adjusted for exchange-rate movements, the credit portfolio grew by 8.8% (10.0). Volvo Trucks accounts for 47% of the credit portfolio, Construction Equipment for 21%, Renault Trucks for 15%, Mack Trucks for 9% and Buses for 6%. The remaining 2% is mainly attributable to Volvo Aero and Volvo Penta.

#### **Good returns and profitability**

Operating income in the first quarter amounted to SEK 571 M (588). The first quarter in 2005 included a positive effect of SEK 188 M from a sale of properties outside the Volvo Group's core business. Return on shareholders' equity for the rolling 12 months was 14.1% (13.9). The equity ratio at the end of the first quarter was 11.7% (12.1).



New financing and penetration by business area	New financing, SEK M First three months		Penetration, % First three months	
.,	2006	2005	2006	2005
Volvo Trucks	3,801	3,712	22	29
Renault Trucks	1,250	1,090	14	15
Mack Trucks	659	412	9	8
Buses	179	433	8	17
Construction Equipment	1,913	1,336	30	32
Other	1	69	-	-
Total	7,802	7,052	18	21

Write-offs in the first quarter amounted to SEK 64 M (70). The annualized write-offs ratio through March 31, 2006, was 0.32% (0.42). On March 31, 2006, the total credit reserves were 2.14% of the credit portfolio (2.20).

All business segments continued to perform well in the first quarter.

#### **Activities in focus**

During the first quarter, AB Volvo made a transfer of approximately SEK 500 M to China as part of the ongoing application process to establish financing activities in this market. The application process is entering the final phase with the Chinese authorities and, if all goes well, Financial Services expects to reach a conclusion during the third quarter of 2006 and commence financing business in the country shortly thereafter.

Competition during the first quarter to finance Volvo, Renault and Mack customers and equipment has been even more intense, particularly from banks. There is an excess of liquidity in both mature and emerging markets, and lenders offer liberal credit standards and aggressive pricing.

Financial Services continues to work towards operational excellence by optimizing business processes and improving service levels to counter the increased competition.

# Significant events

# Volvo became major share-holder in Nissan Diesel

On March 21, AB Volvo acquired 40 million common shares, corresponding to 13% of the shares, in the Japanese truck manufacturer Nissan Diesel from Nissan Motor Co. Ltd, with an option to acquire the remaining 6% of the shares in Nissan Diesel from Nissan Motor within four years. The purchase price is approximately SEK 1.5 billion.

The transaction strengthens the Volvo Group's Asian strategy and is intended to provide the Group with access to Nissan Diesel's dealer and service network in Japan and Southeast Asia, and create a possibility for further industrial cooperation with Nissan Diesel in such areas as engines and transmissions.

AB Volvo, Nissan Motor and Dongfeng Group, intend to, together with Chinese authorities, evaluate how to best develop Dongfeng Motor Co Ltd's commercial vehicle business. Dongfeng Motor Co. Ltd is jointly owned by Nissan Motor and Dongfeng Group.

# Renault Trucks signed agreement in principle with Nissan Motors concerning new light truck

In February, AB Volvo's subsidiary Renault Trucks entered into an agreement in principle with Nissan Motor Co., Ltd concerning the

sales and marketing of a new light truck. The new truck, which will be manufactured by Nissan and sold under the Renault name, will supplement Renault Trucks' existing offer of light trucks, Renault Master and Renault

In accordance with the agreement, the new truck will be sold via Renault Trucks' dealers, and deliveries are scheduled to commence during the first half of 2007. The new truck will be based on the same platform as that to be used for the next generation Nissan Cabstar and Atlas.

# Volvo Group premiered hybrid technology for heavy vehicles

In the beginning of March, Volvo Group presented a new, efficient hybrid solution for heavy vehicles. The Volvo Group's hybrid concept provides maximum fuel-saving effects on routes with frequent braking and accelerations, for example, city bus traffic, city distribution, refuse collection and construction work. Calculations indicate that fuel savings can amount to 35% in these applications.

# Volvo Trucks launched new models for the North American market

In March, Volvo Trucks announced a broadening of its product program on the North American truck market with the launch of two models with new cab variants for the prestige segment, the Volvo VT830 and Volvo VN730. Both models are intended primarily for owner operators. The newly launched cab models offer the same interior roominess, and the lower roof provides better aerodynamics and correspondingly improved fuel economy for rigs with low trailers, such as tankers.

# Annual General Meeting of AB Volvo

At the Annual General Meeting of AB Volvo held on April 5, 2006, the Board's proposal to pay a dividend to the shareholders of SEK 16.75 per share, a total of about SEK 6,775 M, was approved.

Per-Olof Eriksson, Tom Hedelius, Leif Johansson, Louis Schweitzer and Finn Johnsson were re-elected members of the Board of AB Volvo and Ying Yeh, Philippe Klein and Peter Bijur were newly elected. Finn Johnsson was elected Board Chairman.

The Meeting resolved to establish a sharebased incentive program during the second quarter of 2006 for senior executives in the Volvo Group. The program mainly involves that a maximum of 518,000 Series B shares in the Company could be allotted to a maximum of 240 senior executives, including members of the Group Executive Committee, during the first six months of 2007. The allotment shall depend on the degree of fulfillment of certain financial goals for the 2006 fiscal year, which have been set by the Board. If these goals are fulfilled in their entirety and if the price of the Volvo B share at the time of allotment is SEK 370, the costs for the program will amount to about SEK 230 M. So that Volvo shall be able to meet its commitment in accordance with the program in a cost-efficient manner, the Meeting further resolved that Volvo may transfer own shares (treasury stock) to the participants in the program.

Further information is available at

## **Quarterly figures**

Volvo Group   SEK M unless otherwise specified   1/2005   2/2005   3/2005   4/2005   1/2006   1/2006   Net sales   52,253   61,119   52,532   65,287   60,172   Cost of sales   (40,559)   (47,982)   (40,605)   (51,677)   (46,296)   Gross income   11,694   13,137   11,927   13,610   13,876   Research and development expenses   (1,934)   (1,860)   (1,791)   (1,972)   (1,951)   Selling expenses   (4,381)   (4,829)   (4,719)   (5,687)   (4,940)   Administrative expenses   (1,585)   (1,630)   (1,318)   (1,614)   (1,627)   (1,000)   (1,000)   (1,318)   (1,614)   (1,627)   (1,000)   (1,000)   (1,318)   (1,614)   (1,627)   (1,000)   (1						
Net sales	•					
Cost of sales	SEK M unless otherwise specified	1/2005	2/2005	3/2005	4/2005	1/2006
Gross income         11,694         13,137         11,927         13,610         13,876           Research and development expenses         (1,934)         (1,860)         (1,791)         (1,972)         (1,951)           Selling expenses         (4,381)         (4,829)         (4,719)         (5,687)         (4,940)           Administrative expenses         (1,585)         (1,630)         (1,318)         (1,614)         (1,627)           Other operating income and expenses         173         1         (543)         (30)         (621)           Income from Financial Services 1         587         483         484         479         571           Income from investments in associated companies         (27)         15         (39)         (517)         32           Income from other investments         9         33         3         (8)         90           Operating income         4,536         5,350         4,004         4,261         5,430           Interest income and similar credits         226         284         151         155         211           Interest expenses and similar charges         (273)         (326)         (239)         (296)         (236)           Other financial income and expenses <td< th=""><th>Net sales</th><th>52,253</th><th>61,119</th><th>52,532</th><th>65,287</th><th>60,172</th></td<>	Net sales	52,253	61,119	52,532	65,287	60,172
Research and development expenses	Cost of sales	(40,559)	(47,982)	(40,605)	(51,677)	(46,296)
Selling expenses         (4,381)         (4,829)         (4,719)         (5,687)         (4,940)           Administrative expenses         (1,585)         (1,630)         (1,318)         (1,614)         (1,627)           Other operating income and expenses         173         1         (543)         (30)         (621)           Income from Financial Services 1         587         483         484         479         571           Income from investments in associated companies         (27)         15         (39)         (517)         32           Income from other investments         9         33         3         (8)         90           Operating income         4,536         5,350         4,004         4,261         5,430           Interest income and similar credits         226         284         151         155         211           Interest expenses and similar charges         (273)         (326)         (239)         (296)         (236)           Other financial income and expenses         114         (55)         99         23         67           Income after financial items         4,603         5,253         4,015         4,143         5,472           Income taxes         (1,355)         (1,324	Gross income	11,694	13,137	11,927	13,610	13,876
Administrative expenses (1,585) (1,630) (1,318) (1,614) (1,627) Other operating income and expenses 173 1 (543) (30) (621) Income from Financial Services 1 587 483 484 479 571 Income from investments in associated companies (27) 15 (39) (517) 32 Income from other investments 9 33 3 (8) 90 Operating income 4,536 5,350 4,004 4,261 5,430 Interest income and similar credits 226 284 151 155 211 Interest expenses and similar charges (273) (326) (239) (296) (236) Other financial income and expenses 114 (55) 99 23 67 Income after financial items 4,603 5,253 4,015 4,143 5,472 Income taxes (1,355) (1,324) (1,080) (1,149) (1,474) Income for the period* 3,248 3,929 2,935 2,994 3,998 *Attributable to Equity holders of the parent company 3,234 3,911 2,927 2,980 3,981 Minority interests 14 18 8 14 17 S,248 3,929 2,935 2,994 3,998  Depreciation and amortization included above Industrial and Commercial 1,583 1,631 1,694 1,984 1,757 Financial Services 125 148 100 56 111 Classification Group versus segment Financial Services 575 681 673 644 653 Total 2,283 2,460 2,467 2,684 2,521 Income per share, SEK 2 7,93 9,67 7,24 7,37 9,84 Number of shares outstanding, million 404,4 404,5 404,5 404,5 Number of company shares,	Research and development expenses	(1,934)	(1,860)	(1,791)	(1,972)	(1,951)
Other operating income and expenses         173         1         (543)         (30)         (621)           Income from Financial Services ¹         587         483         484         479         571           Income from investments in associated companies         (27)         15         (39)         (517)         32           Income from other investments         9         33         3         (8)         90           Operating income         4,536         5,350         4,004         4,261         5,430           Interest income and similar credits         226         284         151         155         211           Interest expenses and similar charges         (273)         (326)         (239)         (296)         (236)           Other financial income and expenses         114         (55)         99         23         67           Income after financial items         4,603         5,253         4,015         4,143         5,472           Income taxes         (1,355)         (1,324)         (1,080)         (1,149)         (1,474)           Income for the period*         3,248         3,929         2,935         2,994         3,998           *Attributable to         Equity holders of the parent company	Selling expenses	(4,381)	(4,829)	(4,719)	(5,687)	(4,940)
Income from Financial Services   587   483   484   479   571     Income from investments in associated companies   (27)   15   (39)   (517)   32     Income from other investments   9   33   3   (8)   90     Operating income   4,536   5,350   4,004   4,261   5,430     Interest income and similar credits   226   284   151   155   211     Interest expenses and similar charges   (273)   (326)   (239)   (296)   (236)     Other financial income and expenses   114   (55)   99   23   67     Income after financial items   4,603   5,253   4,015   4,143   5,472     Income taxes   (1,355)   (1,324)   (1,080)   (1,149)   (1,474)     Income for the period*   3,248   3,929   2,935   2,994   3,998    *Attributable to   Equity holders of the parent company   3,234   3,911   2,927   2,980   3,981     Minority interests   14   18   8   14   17     3,248   3,929   2,935   2,994   3,998    Depreciation and amortization included above     Industrial and Commercial   1,583   1,631   1,694   1,984   1,757     Financial Services   125   148   100   56   111     Classification Group versus segment   Financial Services   575   681   673   644   653     Total   2,283   2,460   2,467   2,684   2,521     Income per share, SEK   7,93   9,67   7,24   7,37   9,84     Number of shares outstanding, million   404.4   404.5   404.5   404.5     Auchs   Value   Val	Administrative expenses	(1,585)	(1,630)	(1,318)	(1,614)	(1,627)
Income from investments in associated companies   (27)   15   (39)   (517)   32     Income from other investments   9   33   3   (8)   90     Operating income   4,536   5,350   4,004   4,261   5,430     Interest income and similar credits   226   284   151   155   211     Interest expenses and similar charges   (273)   (326)   (239)   (296)   (236)     Other financial income and expenses   114   (55)   99   23   67     Income after financial items   4,603   5,253   4,015   4,143   5,472     Income taxes   (1,355)   (1,324)   (1,080)   (1,149)   (1,474)     Income for the period*   3,248   3,929   2,935   2,994   3,998     *Attributable to   Equity holders of the parent company   3,234   3,911   2,927   2,980   3,981     Minority interests   14   18   8   14   17     Togereciation and amortization included above     Industrial and Commercial   1,583   1,631   1,694   1,984   1,757     Financial Services   125   148   100   56   111     Classification Group versus segment   Financial Services   575   681   673   644   653     Total   2,283   2,460   2,467   2,684   2,521     Income per share, SEK   7,93   9,67   7,24   7,37   9,84     Number of shares outstanding, million   404.4   404.5   404.5   404.5     Number of company shares,	Other operating income and expenses	173	1	(543)	(30)	(621)
Second companies   Carror   Carr	Income from Financial Services <sup>1</sup>	587	483	484	479	571
Operating income         4,536         5,350         4,004         4,261         5,430           Interest income and similar credits         226         284         151         155         211           Interest expenses and similar charges         (273)         (326)         (239)         (296)         (236)           Other financial income and expenses         114         (55)         99         23         67           Income after financial items         4,603         5,253         4,015         4,143         5,472           Income taxes         (1,355)         (1,324)         (1,080)         (1,149)         (1,474)           Income for the period*         3,248         3,929         2,935         2,994         3,998           * Attributable to         Equity holders of the parent company         3,234         3,911         2,927         2,980         3,981           Minority interests         14         18         8         14         17           a,248         3,929         2,935         2,994         3,998           Depreciation and amortization included above           Industrial and Commercial         1,583         1,631         1,694         1,984         1,757           Finan		(27)	15	(39)	(517)	32
Interest income and similar credits 226 284 151 155 211 Interest expenses and similar charges (273) (326) (239) (296) (236) Other financial income and expenses 114 (55) 99 23 67 Income after financial items 4,603 5,253 4,015 4,143 5,472 Income taxes (1,355) (1,324) (1,080) (1,149) (1,474) Income for the period* 3,248 3,929 2,935 2,994 3,998  *Attributable to Equity holders of the parent company 3,234 3,911 2,927 2,980 3,981 Minority interests 14 18 8 14 17  3,248 3,929 2,935 2,994 3,998  Depreciation and amortization included above Industrial and Commercial 1,583 1,631 1,694 1,984 1,757 Financial Services 125 148 100 56 111 Classification Group versus segment Financial Services 575 681 673 644 653 Total 2,283 2,460 2,467 2,684 2,521 Income per share, SEK 2 7.93 9.67 7.24 7.37 9.84 Number of shares outstanding, million 404.4 404.5 404.5 404.5 Average number of shares during period, million 407.6 404.4 404.4 404.5 404.5 Number of company shares,	Income from other investments	9	33	3	(8)	90
Interest expenses and similar charges   (273)   (326)   (239)   (296)   (236)     Other financial income and expenses   114   (55)   99   23   67     Income after financial items   4,603   5,253   4,015   4,143   5,472     Income taxes   (1,355)   (1,324)   (1,080)   (1,149)   (1,474)     Income for the period*   3,248   3,929   2,935   2,994   3,998     * Attributable to     Equity holders of the parent company   3,234   3,911   2,927   2,980   3,981     Minority interests   14   18   8   14   17	Operating income	4,536	5,350	4,004	4,261	5,430
Other financial income and expenses         114         (55)         99         23         67           Income after financial items         4,603         5,253         4,015         4,143         5,472           Income taxes         (1,355)         (1,324)         (1,080)         (1,149)         (1,474)           Income for the period*         3,248         3,929         2,935         2,994         3,998           * Attributable to         Equity holders of the parent company         3,234         3,911         2,927         2,980         3,981           Minority interests         14         18         8         14         17           3,248         3,929         2,935         2,994         3,998           Depreciation and amortization included above           Industrial and Commercial         1,583         1,631         1,694         1,984         1,757           Financial Services         125         148         100         56         111           Classification Group versus segment Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2 <td>Interest income and similar credits</td> <td>226</td> <td>284</td> <td>151</td> <td>155</td> <td>211</td>	Interest income and similar credits	226	284	151	155	211
Income after financial items	Interest expenses and similar charges	(273)	(326)	(239)	(296)	(236)
Income taxes	Other financial income and expenses	114	(55)	99	23	67
Namber of shares during period,   1,283   1,631   1,694   1,984   1,757	Income after financial items	4,603	5,253	4,015	4,143	5,472
*Attributable to Equity holders of the parent company 3,234 3,911 2,927 2,980 3,981 Minority interests 14 18 8 14 17  3,248 3,929 2,935 2,994 3,998  *Depreciation and amortization included above Industrial and Commercial 1,583 1,631 1,694 1,984 1,757 Financial Services 125 148 100 56 111  Classification Group versus segment Financial Services 575 681 673 644 653  Total 2,283 2,460 2,467 2,684 2,521  Income per share, SEK 2 7,93 9.67 7.24 7.37 9.84  Number of shares outstanding, million 404.4 404.5 404.5 404.5 404.5  Average number of shares during period, million 407.6 404.4 404.4 404.5 404.5  Number of company shares,	Income taxes	(1,355)	(1,324)	(1,080)	(1,149)	(1,474)
Equity holders of the parent company         3,234         3,911         2,927         2,980         3,981           Minority interests         14         18         8         14         17           3,248         3,929         2,935         2,994         3,998           Depreciation and amortization included above           Industrial and Commercial         1,583         1,631         1,694         1,984         1,757           Financial Services         125         148         100         56         111           Classification Group versus segment Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.5         404.5         404.5           Average number of shares during period, million         407.6         404.4         404.4         404.5         404.5           Number of company shares,         407.6         404.4         404.4         404.5         404.5	Income for the period*	3,248	3,929	2,935	2,994	3,998
Minority interests         14         18         8         14         17           3,248         3,929         2,935         2,994         3,998           Depreciation and amortization included above           Industrial and Commercial         1,583         1,631         1,694         1,984         1,757           Financial Services         125         148         100         56         111           Classification Group versus segment Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.5         404.5         404.5           Average number of shares during period, million         407.6         404.4         404.4         404.5         404.5           Number of company shares,	* Attributable to					
Minority interests         14         18         8         14         17           3,248         3,929         2,935         2,994         3,998           Depreciation and amortization included above           Industrial and Commercial         1,583         1,631         1,694         1,984         1,757           Financial Services         125         148         100         56         111           Classification Group versus segment Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.5         404.5         404.5           Average number of shares during period, million         407.6         404.4         404.4         404.5         404.5           Number of company shares,         407.6         404.4         404.4         404.5         404.5	Equity holders of the parent company	3,234	3,911	2,927	2,980	3,981
Joseph Company         3,248         3,929         2,935         2,994         3,998           Depreciation and amortization included above         Industrial and Commercial         1,583         1,631         1,694         1,984         1,757           Financial Services         125         148         100         56         111           Classification Group versus segment Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.5         404.5         404.5           Average number of shares during period, million         407.6         404.4         404.4         404.5         404.5           Number of company shares,		14	18	8	14	
Industrial and Commercial         1,583         1,631         1,694         1,984         1,757           Financial Services         125         148         100         56         111           Classification Group versus segment Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.5         404.5         404.5           Average number of shares during period, million         407.6         404.4         404.4         404.5         404.5           Number of company shares,         407.6         404.4         404.4         404.5         404.5		3,248	3,929	2,935	2,994	3,998
Financial Services         125         148         100         56         111           Classification Group versus segment Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.5         404.5         404.5           Average number of shares during period, million         407.6         404.4         404.4         404.5         404.5           Number of company shares,         407.6         404.4         404.4         404.5         404.5	Depreciation and amortization incl	uded above	<b>.</b>			
Classification Group versus segment Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.5         404.5         404.5           Average number of shares during period, million         407.6         404.4         404.4         404.5         404.5           Number of company shares,	Industrial and Commercial	1,583	1,631	1,694	1,984	1,757
Financial Services         575         681         673         644         653           Total         2,283         2,460         2,467         2,684         2,521           Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.5         404.5         404.5           Average number of shares during period, million         407.6         404.4         404.4         404.5         404.5           Number of company shares,         407.6         404.4         404.4         404.5         404.5	Financial Services	125	148	100	56	111
Income per share, SEK 2         7.93         9.67         7.24         7.37         9.84           Number of shares outstanding, million         404.4         404.5         404.		575	681	673	644	653
Number of shares outstanding, million 404.4 404.5 404.5 404.5 404.5 404.5  Average number of shares during period, million 407.6 404.4 404.4 404.5 404.5  Number of company shares,	Total	2,283	2,460	2,467	2,684	2,521
Number of shares outstanding, million 404.4 404.5 404.5 404.5 404.5 404.5  Average number of shares during period, million 407.6 404.4 404.4 404.5 404.5  Number of company shares,	Income per share, SEK <sup>2</sup>	7.93	9.67	7.94	7.37	9.84
Average number of shares during period, million 407.6 404.4 404.4 404.5 <b>404.5</b> Number of company shares,	· · · · · · · · · · · · · · · · · · ·					
during period, million 407.6 404.4 404.4 404.5 <b>404.5</b> Number of company shares,						
		407.6	404.4	404.4	404.5	404.5
		37.1	21.2	21.2	21.2	21.2

<sup>1)</sup> Financial Services reported according to equity method 2) Income per share is calculated as Income for the period (excl. minority interests) divided by the weighted average number of shares outstanding during the period.

Key operating ratios	1/2005	2/2005	3/2005	4/2005	1/2006
Gross margin	22.4	21.5	22.7	20.8	23.1
Research and development expenses in % of net sales	3.7	3.0	3.4	3.0	3.2
Selling expenses in % of net sales	8.4	7.9	9.0	8.7	8.2
Administrative expenses in % of net sale	s 3.0	2.7	2.5	2.5	2.7
Operating margin	8.7	8.8	7.6	6.5	9.0

Trucks         35,911         41,095         34,949         43,441         40,453           Buses         3,196         4,219         3,914         5,260         4,187           Construction Equipment         7,182         9,555         7,778         10,301         9,362           Volvo Penta         2,391         2,624         2,333         2,428         2,723           Volvo Aero         1,647         1,784         1,997         2,110         2,163           Other         1,926         1,842         1,561         1,747         1,284           Net sales Volvo Group         52,253         61,119         52,532         65,287         60,172           Financial Services         1,778         1,939         1,876         1,956         2,095	Net sales total	54,436	63,544	54,893	67,686	62,735
SEK M         1/2005         2/2005         3/2005         4/2005         1/2006           Trucks         35,911         41,095         34,949         43,441         40,455           Buses         3,196         4,219         3,914         5,260         4,187           Construction Equipment         7,182         9,555         7,778         10,301         9,362           Volvo Penta         2,391         2,624         2,333         2,428         2,723           Volvo Aero         1,647         1,784         1,997         2,110         2,163           Other         1,926         1,842         1,561         1,747         1,284           Net sales Volvo Group         52,253         61,119         52,532         65,287         60,172	Eliminations and other	405	486	485	443	464
SEK M         1/2005         2/2005         3/2005         4/2005         1/2006           Trucks         35,911         41,095         34,949         43,441         40,453           Buses         3,196         4,219         3,914         5,260         4,187           Construction Equipment         7,182         9,555         7,778         10,301         9,362           Volvo Penta         2,391         2,624         2,333         2,428         2,723           Volvo Aero         1,647         1,784         1,997         2,110         2,163           Other         1,926         1,842         1,561         1,747         1,284	Financial Services	1,778	1,939	1,876	1,956	2,099
SEK M         1/2005         2/2005         3/2005         4/2005         1/2006           Trucks         35,911         41,095         34,949         43,441         40,453           Buses         3,196         4,219         3,914         5,260         4,187           Construction Equipment         7,182         9,555         7,778         10,301         9,362           Volvo Penta         2,391         2,624         2,333         2,428         2,723           Volvo Aero         1,647         1,784         1,997         2,110         2,163	Net sales Volvo Group	52,253	61,119	52,532	65,287	60,172
SEK M         1/2005         2/2005         3/2005         4/2005         1/2006           Trucks         35,911         41,095         34,949         43,441         40,453           Buses         3,196         4,219         3,914         5,260         4,187           Construction Equipment         7,182         9,555         7,778         10,301         9,362           Volvo Penta         2,391         2,624         2,333         2,428         2,723	Other	1,926	1,842	1,561	1,747	1,284
SEK M         1/2005         2/2005         3/2005         4/2005         1/2006           Trucks         35,911         41,095         34,949         43,441         40,453           Buses         3,196         4,219         3,914         5,260         4,187           Construction Equipment         7,182         9,555         7,778         10,301         9,362	Volvo Aero	1,647	1,784	1,997	2,110	2,163
SEK M         1/2005         2/2005         3/2005         4/2005         1/2006           Trucks         35,911         41,095         34,949         43,441         40,453           Buses         3,196         4,219         3,914         5,260         4,187	Volvo Penta	2,391	2,624	2,333	2,428	2,723
SEK M         1/2005         2/2005         3/2005         4/2005         1/2006           Trucks         35,911         41,095         34,949         43,441         40,453	Construction Equipment	7,182	9,555	7,778	10,301	9,362
SEK M 1/2005 2/2005 3/2005 4/2005 <b>1/2006</b>	Buses	3,196	4,219	3,914	5,260	4,187
	Trucks	35,911	41,095	34,949	43,441	40,453
		1/2005	2/2005	3/2005	4/2005	1/2006

Operating income (loss)	4,536	5,350	4,004	4,261	5,430
Other	(134)	(102)	(110)	(254)	(68)
Financial Services	587	483	484	479	571
Volvo Aero	210	168	239	219	206
Volvo Penta	206	302	230	205	222
Construction Equipment	558	937	521	736	829
Buses	32	160	144	134	131
Trucks	3,077	3,402	2,496	2,742	3,539
<b>Operating income</b> SEK M	1/2005	2/2005	3/2005	4/2005	1/2006

Operating margin	8.7	8.8	7.6	6.5	9.0
Volvo Aero	12.8	9.4	12.0	10.4	9.5
Volvo Penta	8.6	11.5	9.9	8.4	8.2
Construction Equipment	7.8	9.8	6.7	7.1	8.9
Buses	1.0	3.8	3.7	2.5	3.1
Trucks	8.6	8.3	7.1	6.3	8.7
Operating margin %	1/2005	2/2005	3/2005	4/2005	1/2006

#### **Accounting principles**

As of January 1, 2005 AB Volvo complies with International Financial Reporting Standards (IFRS), formerly IAS, as adopted by the European Union. The accounting principles, which have been applied in the preparation of this report, are described in Note 1 to the consolidated financial statements that are included in the Volvo Group's 2005 Annual Report. This interim report has been prepared in accordance with IAS 1, Presentation of Financial Statements, in applicable parts, and IAS 34, Interim Financial Reporting.

#### New accounting principles in 2006

In addition to the information provided in Note 1 in the 2005 Annual Report regarding new accounting principles in 2006, Volvo applies the updated standard IAS 21, Effects of Changes in Foreign Exchange Rates, which does not have any significant effect on Volvo's financial position. With regard to application of IFRIC 4, Determining whether an arrangement contains a lease, and the supplement to IAS 39, Financial Instruments: Recognition and Measurement, pertaining to financial guarantee contracts, the comparison year is restated. The effect on Volvo's shareholders' equity amounts to a negative SEK 7 M on the opening balance for 2005 and a negative SEK 1 M for the income for the 2005 period. The change in IAS 39, regarding the reporting of financial assets and liabilities to fair value, has not affected Volvo's financial position or income.

#### **Acquisition of shares in Nissan Diesel**

On March 21, AB Volvo acquired 40 million shares. corresponding to 13% of the shares, in the Japanese truck manufacturer Nissan Diesel from Nissan Motor, with an option on Nissan Motor's remaining 6% within four years. The holding is reported as an associated company, since Volvo believes that substantial influence exists. In accordance with IAS 28, Investments in Associates, under certain circumstances options shall be taken into account in determining whether substantial influence exists. Such circumstances exist regarding the option to acquire an additional 6% in Nissan Diesel. Other criteria that indicate that substantial influence exists are representatives on the company's Board of Directors, participation in decision on strategic issues and guidelines, significant transactions between the companies, exchange of personnel in senior positions and exchange of significant technical information. Volvo expects to report its share in earnings of Nissan Diesel with a time-lag of one quarter.

#### **Return on operating capital**

Volvo reports return on operating capital in this interim report. Operating capital is defined as operating assets excluding Financial Services less operating liabilities excluding Financial Services. The Group's rolling 12-month operating income less the operating income in the Financial Services segment is shown in relation to a quarterly weighted average of operating capital. For further information, see Note 7 to the consolidated financial statements that are included in the Volvo Group's 2005 annual report.

#### **Financial Information**

In the comments on earnings on previous pages Volvo Financial Services is reported in accordance with the equity method.

On this page, Volvo Financial Services is reported in accordance with the purchase method.

Consolidated income statements	First thr	First three months	
SEK M	2006	2005	
Net sales	62,735	54,436	
Cost of sales	(47,897)	(41,937)	
Gross income	14,838	12,499	
Research and development expenses	(1,951)	(1,934)	
Selling expenses	(5,245)	(4,657)	
Administrative expenses	(1,668)	(1,621)	
Other operating income and expenses	(666)	259	
Income from investments in associated companies	32	(19)	
Income from other investments	90	9	
Operating income	5,430	4,536	
Interest income and similar credits	159	186	
Interest expenses and similar charges	(183)	(233)	
Other financial income and expenses	66	114	
Income after financial items	5,472	4,603	
Taxes	(1,474)	(1,355)	
Income for the period*	3,998	3,248	
* Attributable to:		·	
Equity holders of the parent company	3,981	3,234	
Minority interests	17	14	
-	3,998	3,248	

Cash-flow statement	First t	hree months
SEK billion	2006	2005
Operating activities		
Operating income	5.4	4.5
Depreciation and amortization	2.5	2.3
Other non-cash items	0.0	(0.2)
Change in working capital	(3.9)	(5.1)
Financial items and income taxes	(1.6)	(0.6)
Cash flow from operating activities	2.4	0.9
Investing activities		
Investments in fixed assets	(2.8)	(2.0)
Investment in leasing vehicles	(0.7)	(0.9)
Disposals of fixed assets and leasing vehicles	0.7	0.7
Investments in shares, net	(1.6)	0.0
Acquired and divested operations, net	0.2	0.2
Interest-bearing receivables incl. marketable securities, net	4.2 0.0	(1.8) (3.8)
Cash flow after net investments	2.4	(2.9)
Financing activities		
Change in loans, net	(0.5)	2.6
Dividend paid to AB Volvo shareholders	-	-
Repurchase of own shares	-	(1.8)
Other	0.0 (0.5)	0.0 0.8
Change in cash and cash equivalents	1.9	(2.1)
Translation difference on cash and cash equivalents	(0.1)	0.2
Change in cash and cash equivalents	1.8	(1.9)

Consolidated Balance Sheets	March 31	Dec 31
SEK M	2006	2005
Assets		
Non-current assets		
Intangible assets	20,783	20,421
Tangible assets	54,751	55,907
Financial assets	41,307	40,394
Total non-current assets	116,841	116,722
Current assets		
Inventories	37,960	33,937
Short-term receivables	71,789	69,601
Marketable securities	24,588	28,834
Cash and bank accounts	9,893	8,113
Total current assets	144,230	140,485
Total assets	261,071	257,207
Shareholders' equity and liability	ties	
Shareholders' equity <sup>1</sup>	83,533	78,760
Non-current provisions <sup>2</sup>	21,350	21,263
Non-current liabilities	44,059	48,894
Current provisions	9,074	9,279
Current liabilities	103,055	99,011
Total shareholders' equity and liabilities	261,071	257,207

<sup>1)</sup> Of which, minority interests amounted to SEK 266 M (260).

<sup>2)</sup> Pension obligations and deferred taxes regarded as non-current provisions.

#### Other information

# Recalculation of exercise price and number of shares in the option program for senior executives in Volvo

Recalculation has taken place of the exercise price and the number of shares each option entitles the option holder to acquire in the 2002 option program with exercise between May 2, 2006 and May 1, 2008. The exercise price was previously SEK 163 per share and each option entitled the option holder to acquire one share. According to the terms and conditions of the option program, recalculation shall take place under certain circumstances such as extra dividends, issues of new shares and dividend of shares. At the AB Volvo Annual General Meeting in 2004, a decision was taken to distribute shares in Ainax AB to Volvo's shareholders. As a consequence hereof, a recalculation of the exercise price and the number of shares each option entitles the option holder to acquire has taken place. The new exercise price is SEK 156.19 per share and each option entitles the option holder to acquire 1.04363 Volvo B shares.

Göteborg, April 25, 2006 AB Volvo (publ)

Leif Johansson, President and CEO

This report has not been reviewed by AB Volvo's auditors.

This report contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance. Although the Company believes that the expectations reflected in such forward looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward looking statements as a result of, among other factors, (i) changes in economic, market and competitive conditions, (ii) success of business and operating initiatives, (iii) changes in the regulatory environment and other government actions, (iv) fluctuations in exchange rates and (v) business risk management.

This report does not imply that the company has undertaken to revise these forward-looking statements, beyond what is required under the company's registration contract with the Stockholm Stock Exchange if and when circumstances arise that will lead to changes compared to the date when these statements were provided.

#### **Deliveries**

Delivered trucks	First thr	ee months	Change
	2006	2005	in %
Volvo Group			
Europe	28,123	26,032	8
Western Europe	24,861	23,567	5
Eastern Europe	3,262	2,465	32
North America	17,541	15,209	15
South America	2,548	2,553	0
Asia	2,869	6,876	(58)
Middle East	1,887	5,841	(68)
Other Asia	982	1,035	(5)
Other markets	2,233	1,935	15
Total Volvo Group	53,314	52,605	1
Mack Trucks			
Europe	-	_	
Western Europe	-	_	_
Eastern Europe	-	_	-
North America	8,651	7,910	9
South America	581	499	16
Asia	16	91	(82)
Middle East	16	89	(82)
Other Asia	0	2	(100)
Other markets	235	201	17
Total Mack Trucks	9,483	8,701	9
Renault Trucks			
Europe	17,080	15,072	13
Western Europe	15,533	13,898	12
Eastern Europe	1,547	1,174	32
North America	126	81	56
South America	469	142	230
Asia	1,026	1,969	(48)
Middle East	945	1,799	(47)
Other Asia	81	170	(52)
Other markets	1,236	1,046	18
Total Renault Trucks	19,937	18,310	9
Volvo Trucks			
Europe	11,043	10,960	1
Western Europe	9,328	9,669	(4)
Eastern Europe	1,715	1,291	33
North America	8,764	7,218	21
South America	1,498	1,912	(22)
Asia	1,827	4,816	(62)
Middle East	926	3,953	(77)
Other Asia	901	863	4
Other markets	762	688	11
Total Volvo Trucks	23,894	25,594	(7)

Delivered Buses	First th	First three months	
	2006	2005	in %
Europe	900	1,072	(16)
Western Europe	809	958	(16)
Eastern Europe	91	114	(20)
North America	427	315	36
South America	283	106	167
Asia	974	340	186
Other markets	107	145	(26)
Total Buses	2,691	1,978	36

#### **Publication dates**

Form 20-F US GAAP 2005	May, 2006
Six months ended June 30, 2006	July 21, 2006
Nine months ended September 30, 2006	October 24, 2006
Report on 2006 operations	February 2007
Annual Report 2006	March 2007

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